EQUIPPED TO SHARE

Leader's Guide







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2025 EDITION



Two out of every three people in the world don't yet know Jesus. But most of them do know Christians. Christianity is the majority religion in every continent in the world except Asia. Churches exist in every country (though in a few they are underground due to persecution). There are only 19 countries with a Christian population of less than 1%. The professional missionaries have done their job. The church has been planted around the world. Today it is ordinary people like you and me worshipping in ordinary churches around the world, sharing our faith powerfully and effectively with our friends and neighbours that will have the greatest impact for the gospel.

Of those non-Christians who come to a church, an incredible 77% of them come because friends or relatives invited them. Yet so many of us lack confidence, are somewhat embarrassed, and struggle to talk about our faith clearly and boldly with our friends and family. This is why Arise has developed Equipped to Share, a free course of five sessions that you can run in your church. Arise is a global movement, mobilising Christian to transform the world around us through evangelism, discipleship, fighting social injustice, eliminating poverty and restoring the environment. Equipped to Share empowers individual Christians to talk with confidence about their faith, releasing a workforce of millions to evangelise in their daily lives.

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BACKGROUND NOTES AND PREPARATION

ARISE

The world is messed up. Switch on the TV, read a newspaper or go online, and straight away it becomes clear we are living in a pretty broken and fractured world. Two out of every three people don't know Jesus.¹ There are 56 wars raging in the world at this very moment.² One in every three people lives under terrible human rights conditions.³ One in ten of us live in absolute poverty on less than \$1.90 a day.⁴ Greenhouse gas emissions have increased by more than 5000% since the industrial revolution began.⁵ The total wildlife of the earth, on which we all depend for survival, has dropped by two thirds over the last 50 years alone.⁶ This isn't the world our God wants, or that we as individual Christians want to see.

The great news is that if we come together and get mobilised we *can* begin to change this and make a difference. As Christians, we need a holistic, specific and practical vision of how to address these problems, and of what a better world would look like. We then need to turn our faith into action to help make that vision a reality, one step at a time, until Jesus returns to finish the work he began on the cross. Arise is a movement helping ordinary Christians to discover that vision, and supporting them to transform the world around them through evangelism, discipleship, fighting social injustice, eliminating poverty and restoring the environment.

EQUIPPED TO SHARE: 5 SESSIONS TO HELP CHRISTIANS SHARE THE GOSPEL WITH CONFIDENCE

¹ Todd M. Johnson & Gina A. Zurlo, World Christian Encyclopedia, (2020)

² UCDP/PRIO Armed Conflict Dataset, Version 21.1, Uppsala Conflict Data Program, Peace Research Institute, Oslo, (2021); Gleditsch, Nils Petter; Peter Wallensteen, Mikael Eriksson, Margareta Sollenberg & Håvard Strand (2002) Armed Conflict 1946–2001: A New Dataset. Journal of Peace Research 39(5): 615–637.; Pettersson, Therese, Shawn Davis, Amber Deniz, Garoun Engström, Nanar Hawach, Stina Högbladh, Margareta Sollenberg & Magnus Öberg (2021). Organized violence 1989-2020, with a special emphasis on Syria. Journal of Peace Research 58(4).

³ Freedom in the World, Freedom House, (2021)

⁴ World Development Indicators, World Bank, (2022)

⁵ The PRIMAP-hist national historical emissions time series (1850-2018), Climate Watch, World Resources Institute, (2022)

⁶ Living Planet Index, World Wildlife Fund & Zoological Society of London, (2022)

A huge part of the challenge is the need for people to know Jesus. Two out of every three people in our world do not know Jesus, and that proportion hasn't changed for more than a century. The trends are not good. The vast majority of people who do come to a faith in Jesus, do so through the everyday witness of friends and family. Yet most of us ordinary Christians find it hard to talk to people about our faith. We feel afraid, lack confidence and are under equipped. Arise believes the key to unlocking far greater numbers reached with the gospel is to help encourage, train and equip the one in three (2.5 billion) people in the world who do know Jesus to be able to share their faith naturally and with confidence. For that reason, we have designed this short five part course to help encourage, equip and empower ordinary Christians with the confidence and tools to share their faith naturally in their daily lives. This isn't a course for expert missionaries or evangelists with a particular calling. This is a course for the majority of us – Christians who perhaps aren't natural evangelists – but who still want to share our faith effectively.

RUNNING THE COURSE

Anyone is very welcome to take the course and run it in their church. Alternatively, depending on timing and availability, we would be delighted to come and run the course with you if that would help. Get in touch. We believe that helping Christians to share the gospel is one part of an integrated vision for the change we need to see in our world, and an integrated kingdom lifestyle we are all called to live. If you are interested, we would love to come and share our vision with you and see how we can help the members of your church engage in this fuller ministry of transformation. There is never any cost with us; whether you just take and run the course yourself, whether we come to help you, or if we come to speak in your church – it's all free. We are just interested in seeing Christians become mobilised and active, putting their faith into action, transforming their world. We are not after their money or yours.

WORK THROUGH SMALL GROUPS

In our experience, no course on sharing your faith, regardless of how good, is going to have a transformative effect on the evangelism of your church members if run in isolation. The everyday busyness of life will simply squash good intentions after a week or two. People won't just start evangelising on an ongoing basis after doing a course. Intentionality is everything. It is within the context of ongoing gentle support, coaching, encouragement and accountability, that daily evangelism can become an ongoing and natural part of our Christian walk and the life of our churches. Therefore, we strongly recommend that you embed the course within your church small groups if you have them (home groups, life groups etc.), or use it as an opportunity to create small groups if they don't yet exist. If small groups can do the course together, own it, try it out, encourage and be accountable to each other, and continue to do so after the course has finished, then it can become a healthy and natural part of their lives and your church.

We recommend that you ask your small groups to stop their regular meetings for five weeks while you run the course (of five sessions), and instead commit to come to it as a group. Alternatively, the first session, which sets out the theological context, can be presented as an introductory taster sermon (and huge plug for attendance) in a regular Sunday service just before you begin the course. This gives the added advantage of being able to complete the whole course in a month if you run it weekly, minimising disruption and the commitment required. Alternatively,

you could run the whole course over a church weekend away. It is important to first publicise the course to small group leaders, to encourage their engagement and buy in. Running the course with small groups also sends a helpful signal to the wider church of the value that you are placing on the course, as well as the intentionality with which you are approaching it.

WORK WITH THE NATURAL EVANGELISTS IN YOUR CHURCH

Another good idea is to work with any natural evangelists and missionaries that you have in your church. You may well have a few who seem to be good at this stuff anyway. If so, you and the members of your church will know who they are. Some names may be coming to mind already. These will be the natural evangelists, with a particular gifting and calling in this area (see more explanation in Session 1). If you enlist these evangelists from the start and share your vision for the course, that can be very helpful as they will be natural advocates for it. You could ask them to lead some of the sessions. In addition, they could be interviewees, as in four out of five sessions we have included space to interview people in your church. (Do explain the contents of each session to anyone you plan to interview. If they take a different view to anything you have said, it is useful to know beforehand so you can consider how you feel about it, rather than find out during the interview.) It is worth considering how these people are distributed through your small groups. If we want to embed the ongoing learning and activity across the small groups, then trying to ensure one of these people is in each group could be really helpful. Pray about this and if it feels right, ask some of these people to join or move groups to even the spread. They will be great catalysts in the life of your small groups.

STRUCTURE OF THE COURSE

The structure of the course is designed to first give a full theological grounding in what our approach to evangelism should be in the Theology session, and then follow the broad structure of a faith sharing conversation through Connect, Share, Apologetics and Invite. The second session, Connect, focuses on whether we are out and about enough amongst non-Christians. The really practical stuff about how to talk to people about our faith is then covered in the last three sessions. We believe it is critical to give a solid grounding in the first two sessions, and that without this foundation, sustained increases in friendship evangelism amongst your congregation will not hold. In our experience, most Christians are coming at evangelism from completely the wrong place theologically, and as a result, loading pressure on themselves, leading to fear of rejection and paralysis. Liberating them from this is enormously releasing. We also find that many have ended up in a situation where they spend very little time with non-Christians anyway, and this needs to be addressed before any real sharing can begin. However, there may be some frustration from course members keen to jump straight to the material in the third session. If this happens, do explain to the participants how essential it is to get this solid grounding in the first two sessions first.

RECOMMENDED FORMAT FOR EACH SESSION

We recommend the following format ...

Arrival – coffee and cakes (or indeed do a meal if you want to). Everyone sits
together as one church during the welcome, worship and prayer, but then shift
to small groups sitting together at different tables once the talk begins. If your
church doesn't have small groups, then ask people to sit at different tables, and

- explain in the introduction that you would like the same tables to sit together throughout the course. If you have small groups, but some individuals who aren't in groups also present, then guide them to a table, introduce them, and ask if they would mind joining that table for the duration of the course. (This is also a great way to help people who aren't in small groups to join one.)
- Welcome, worship and prayer welcome people, explain any practicalities about the evening. (This would be the time to explain we want people to do the course together in groups.) Sing one or two worship songs to relax everyone into the evening and a short time of prayer to lift it all to God. (15 minutes)
- Input and discussion the main section follows a different structure for each session, with a mix of input from the front and lots of time discussing in small groups, open questions and conversation, exercises and role-playing. It is deliberately designed to be very interactive. People learn best by discovering things for themselves and having a go. This makes people more engaged rather than just passive recipients of one-way informational downloads. There is a short PowerPoint for each session. This is in an open format so you can adapt it and add or remove extra slides as you wish, if you want to use it. However, if you do use it, we encourage you to use the minimum number of slides possible. We have included the diagrams for each session in the PowerPoint. However, we would highly recommend that instead, you use a flipchart to draw them. Drawing diagrams as you explain is far more engaging for your audience and embeds the learning better than slide after slide of presentation. (1 hour 45 minutes)
- Homework at the end of each session there is a small amount of manageable homework. Again, this is all part of embedding the learning by doing.
- Pray and close ask people to fill out feedback sheets and collect them before
 they leave. Give people the course notes for each session at the end of the
 session (or email them to the participants afterwards). This means people won't
 read ahead during the session and will listen and take it in. However, they will
 also have a record to refer back to if they need to.
- <u>Materials</u> you will need flipchart paper, pens and post it notes We highly recommend that you meet physically to do the course together. However, if this is not possible, then it can all be adapted to be done online through video conferencing and screen sharing, setting up smaller groups for people to break into for the small group discussions.

MAKE IT YOUR OWN

This recommended format will need to be adjusted to fit what will work best for your church. The session outlines in this guide provide a framework. In some cases there is too much material for the time allowed, so do think of it as a menu from which you can select the most useful parts for those sessions. You will obviously need to personalise these with your own stories and illustrations. Finally, if you are involved in leading the course in your church, it is really important that you model what you want to see from the participants. This means doing the homework, being honest about the things you find difficult etc.

PRAYER AND FEEDBACK: HELP US CONTINUE TO MAKE THE COURSE MORE EFFECTIVE

We want the Equipped to Share course to have maximum impact for the kingdom. Therefore, it is incredibly helpful to have feedback on what is and isn't working each time the course is run, so we can keep on improving it and ultimately see the

gospel shared with more people, more effectively. The kind of things it is useful to know are ...

- How many people came?
- How many people you have in total in your church when the course began?
- How many people come to your church each week in the six months after running the course to see what changes?
- Any other feedback, e.g. how people responded to each session, stories of congregation members sharing their faith with more confidence, new people joining small groups etc.

We appreciate, however, that gathering this information could be a lot of work and we don't want to burden you. So just drop us a line at info@ariseuk.org and let us know you are running the course and when. We will be thrilled to pray for you and your church throughout the course. We will then follow up with you (or anyone you nominate) by email at an appropriate time to ask these feedback questions. We have also provided feedback forms for each (www.ariseuk.org/application/files/3516/6081/0716/Equipped_to_Share_-<u>Feedback_Forms.pdf</u>) It would be helpful if you could ask people to fill these out at the end of each session before they leave and then please send them to us.

We hope you find the course helpful and that it is a blessing to you and your church.

SESSION 1: THEOLOGY

ARRIVAL

Coffee and cakes (or indeed do a meal if you want to). Everyone sits together during the welcome, worship and prayer, but then shift to small groups (home groups, life groups etc.), sitting together at different tables for the first group discussion and for the remainder of the course. If your church doesn't have small groups, then ask people to sit at different tables and explain in the introduction that you would like the same tables to sit together throughout the course. If you have small groups, but some individuals who aren't in groups also present, then guide them to a table, introduce them, and ask if they would mind joining that table for the duration of the course. (This is also a great way to help people who aren't in small groups to join one.)

WELCOME, WORSHIP AND PRAYER (15 MINUTES)

Welcome people, and explain any practicalities about the evening. (This would be the time to explain we want people to do the course together in groups.) Explain that there will be course notes for the session given out at the end of the evening (or emailed to them after this session). Sing one or two worship songs to relax everyone into the evening and have a short time of prayer to lift it all to God.

GROUP DISCUSSION 1 (15 MINUTES)

This whole course is designed to be very interactive and we begin with an exercise rather than a talk. Ask people on their tables to write down the things that they find hard about sharing their faith on different post it notes. When they have done this, ask them to pull out their top area of difficulty. Then ask them to discuss these with others on their table/small group and to agree just one top area per table. Encourage each table to stick these up at the top of a board. Underneath, stick up all the other post it notes they have written. Overwhelmingly you will find that in one form or another, the top issue is essentially the same – fear of rejection. This may be expressed in different ways – embarrassment, fear, rejection, "what will people think of me?" etc. After this, you will find there is another clustering that expresses, in one way or another, "I don't know what to say". You will also find other issues also mentioned to a far lesser degree. Use this exercise as a spring-board into the first session, which is all about addressing the fear by helping us to get our theology about sharing our faith straight.

TALK 1: THEOLOGY (45 MINUTES) Honestly, we all find this difficult

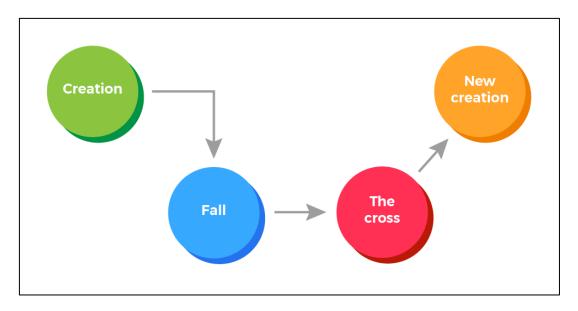
- Honestly 90% of us find this hard.
- Where does that fear come from? Jesus came, in part, so that we would be released from fear. (Luke 1: 74)
- We live in a culture where our belief is not the norm and is considered strange. All human beings want to belong and be accepted, so we have this natural fear that in talking about our faith we will face rejection.
- Human beings are "naturally driven toward establishing and sustaining belongingness." Hence, "people should generally be at least as reluctant to break social bonds as they are eager to form them in the first place."
- We shouldn't be surprised that we find it hard. It's a spiritual battle.
- Also, in every other area of life career, sport, music, learning a language, learning any new skill we don't expect to be able to just do it. We have to learn, train, practice and gain experience. We get better and more confident as we go. When it comes to sharing out faith, we do expect that somehow, we should be able to just do it. It's not surprising we struggle. We feel guilty because we know we should be sharing our faith, but we feel paralysed because we don't know how. However, the good news is that, just like every other area of life, with a little training, a little support, and a little practice, we can all do this naturally with confidence and effectiveness.
- Intentionality is everything. This won't just happen. But if we are intentional and plan how we will do this, it can really happen. We can overcome the fear and learn how to do it effectively hence the training on this course. You can really do this. It will transform your life. It won't be scary, but we will have to put a bit of time into it. We need to be prepared to give some time.
- All practice and training seems a little strange at first. Just like learning to drive
 a car, speak a foreign language or play an instrument, practice in the early days
 seems unnatural and we have to work at it. But after a while, it becomes second
 nature and we do it naturally and without thinking about it. In the same way,
 this course provides a bunch of tools to get us started. They will feel a bit
 strange at first, but the more we practice them, the easier they become and the
 more they will fade into the background and we will find ourselves doing it
 naturally and well without having to think about it.
- The sessions in this course broadly follow the arc of a faith sharing conversation
 - Theology
 - Connect
 - o Share
 - o Apologetics (the questions people raise)
 - Invite
- So, today Session 1: Theology is very much about getting it clear in our minds what we are meant to be doing and what we are not. It's about acquiring the right mental attitude and approach to evangelism, and less about the practical stuff. We will find this will release us from a lot of the pressure that we put ourselves under, which leads to fear. It will liberate us, so we are ready to get equipped with the tools and techniques we need to share our faith. Next time we will get into the more practical issues relating to how we are spending time

⁷ Mark Leary, psychologist

with not-yet-Christians and who we are reaching out to. Then in the final three sessions we will look at and practice having faith sharing conversations.

Situating ourselves within God's big story

• Let's start by situating ourselves in God's big story of creation, fall, redemption and glory.

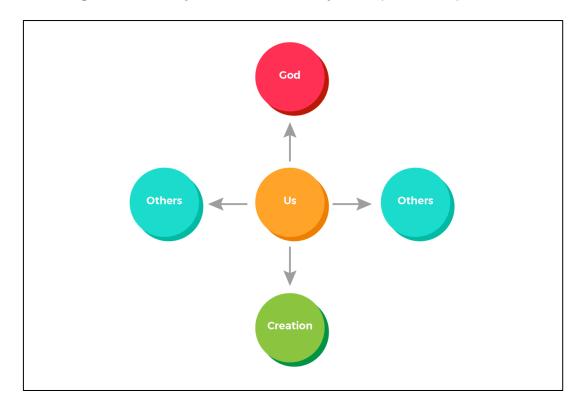


- <u>Creation</u> God created the perfect world. "In the beginning God created the heavens and the earth." (Gen 1: 1)8
- Fall But humanity rebelled against God. We went our own way and sin has entered the world as a consequence. As a result we live in a fallen broken world, as we see in newspapers, websites and on our television screens every day. "There is no one righteous, not even one; there is no one who understands, there is no one who seeks God. All have turned away, they have together become worthless; there is no one who does good, not even one ... Their feet are swift to shed blood; ruin and misery mark their ways, and the way of peace they do not know ... for all have sinned and fall short of the glory of God". (Roms 3: 10 23)
- This happened not just in humanity's heart (though certainly there), but also in a broken physical world. Decay entered God's creation for the first time and as a result, mortality, disease, storms, earthquakes and other natural disasters became normality. "Cursed is the ground because of you; through painful toil you will eat food from it all the days of your life. It will produce thorns and thistles for you, and you will eat the plants of the field. By the sweat of your brow you will eat your food until you return to the ground, since from it you were taken; for dust you are and to dust you will return." (Gen 3: 17 19)
- <u>Broken relationships</u> The fall essentially broke the world. This can be characterised as broken relationships. The fall broke humanity's relationship with God, with each other, and with creation.

⁸ Scriptures taken from the Holy Bible, New International Version®, NIV®. Copyright © 1973, 1978, 1984, 2011 by Biblica, Inc.™ Used by permission of Zondervan. All rights reserved worldwide. www.zondervan.com The "NIV" and "New International Version" are trademarks registered in the United States Patent and Trademark Office by Biblica, Inc.™

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- Redemption But God came to rescue us. In coming as Jesus, and through his death and resurrection, he paid the price for our mistakes and rebellion and opened up the way for us to come back into perfect relationship with him, by saying sorry for the things we have done wrong, turning back to God and accepting Jesus. This is where you and I, and especially not-yet-Christians, begin to connect with God's story. "For God so loved the world that he gave his one and only Son, that whoever believes in him shall not perish but have eternal life." (John 3: 16)
- Jesus' death and resurrection was not just to open a way to restore our relationship with God, but also to restore and reconcile all those broken relationships between humanity and God, ourselves and others, and with creation. For we hear how God is working "through him to reconcile to himself all things, whether things on earth or things in heaven, by making peace through his blood, shed on the cross ... This is the gospel that you heard and that has been proclaimed to every creature under heaven" (Col 1: 20 23)
- Advancing the kingdom Jesus left his church (us Christians) to continue the process he began of advancing the kingdom of God; that process of restoring all those broken relationships between people and God (evangelism and discipleship), between people and other people (social justice and development), and between people and creation (environment). And he gave us his Holy Spirit to guide us and lead us in this process. This is the part of the story that we find ourselves in now, between Jesus' first and second coming, and this is our mission and calling as a church and as individual Christians. To "go, proclaim this message: 'The kingdom of heaven has come near.' Heal the sick, raise the dead, cleanse those who have leprosy, drive out demons. Freely you have received, freely give." (Matt 10: 7 8) "Go back and report to John what you have seen and heard: The blind receive sight, the lame walk, those who have leprosy are cleansed, the deaf hear, the dead are raised, and the good news is proclaimed to the poor." (Luke 7: 22)



- **Session 1: Theology**
- As Christians, we are all called to spend significant amounts of our time restoring each of these broken relationships. We can't opt out of any of them, even if we might each have our own particular area of calling.
- Glory We can never create a utopia or finally complete this task. It will be ongoing until Jesus returns to usher in his kingdom in full. "I heard a loud voice from the throne saying, 'Look! God's dwelling place is now among the people, and he will dwell with them. They will be his people, and God himself will be with them and be their God. He will wipe every tear from their eyes. There will be no more death or mourning or crying or pain, for the old order of things has passed away." (Rev 21: 3 4)
- God's big story of creation, fall, redemption and glory is unpacked in more detail with more Bible references in Part 1 of the Arise Manifesto (www.ariseuk.org/vision).
- Arise is a movement that equips, mobilises and empowers Christians around the world to live out that mission of advancing the kingdom of God and transforming the world through evangelism, discipleship, fighting social injustice, eliminating poverty and restoring the environment.
- The verbal sharing of our faith and inviting people into a relationship with Jesus is a fundamental and central part of this holistic mission that all Christians have. That is why Arise is providing this course to help equip us to share our faith.
- If you would like to sign up with Arise to find support in outworking our faith to change the world in other areas (discipleship, fighting social injustice, eliminating poverty and restoring the environment) then there is an opportunity at the end of this session.

The importance of sharing our faith verbally

- For us as individuals, that process of healing broken relationships, and especially our broken relationship with God, begins when we accept the part we personally have played in rebelling against God and causing suffering in our broken world. We need to say sorry to God for that, turn our back on it and turn back to God, through choosing to follow Jesus and allowing him to pay the price of our rebellion through his death and resurrection. Therefore, every person needs to hear the gospel the good news of God's big story and have the opportunity to come into a personal relationship with Jesus.
- The verbal sharing of the gospel then is an essential core to our restorative message. It is a role we all have to play. "Therefore go and make disciples of all nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit, and teaching them to obey everything I have commanded you." (Matt 28: 19 – 20)
- And God wants everybody to come to faith in him, even if some may never choose to do so. "The Lord is not slow in keeping his promise, as some understand slowness. Instead he is patient with you, not wanting anyone to perish, but everyone to come to repentance." (2 Peter 3: 9)
- That is why throughout this course we have referred to 'Christians' and 'not-yet-Christians', rather than 'non-Christians'. We should approach sharing our faith with the mental model that we are all on the same side, on a journey that God desires everyone to complete. Therefore it isn't 'us' and 'them', it is all 'us'. As Christians, we just know more and are further down the road, and we want to help others along the same journey.
- This isn't just about seeing one-off short-term conversions, but about making life-long disciples. That means ensuring that those who do choose to follow

Jesus can join a local church where they can make friends, grow and learn as they follow Jesus for the rest of their lives, in the context of ongoing relationships.

The New Testament model of evangelism is as follows ...

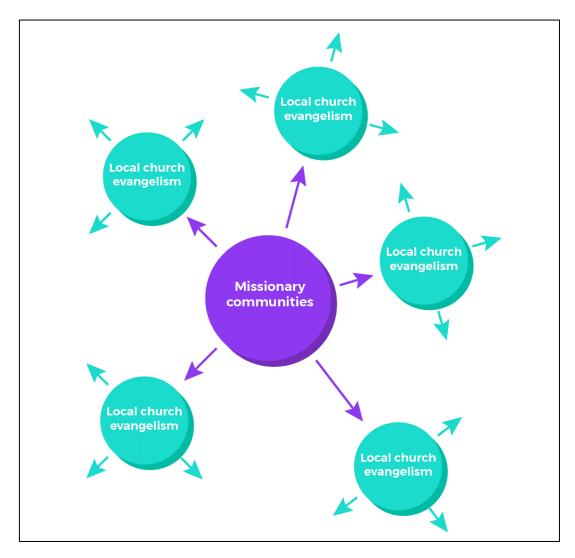
1. Missionary communities

- o *Travel to new areas* Usually cities, as these tend to be the centres from which new ideas then spread out.
- o Plant churches Plant churches of local believers.
- o *Go as groups* Although there may be dominant figures, such as Paul or Peter, when you look in detail the missionaries of the early church generally went out as small groups. This has also been the successful pattern in the centuries since Biblical times, for example, the monastic missionary communities of the Middle Ages or the modern church planting movements of today. To go alone is tough, but a group attracts others in, provides encouragement, accountability and support.
- All things to all people These missionary communities also seek to do
 this in the most indigenous way possible, becoming all things to all
 people, so they can come alongside people where they are, rather than
 forcing them to cross cultural boundaries to come to us.
- Connect to wider church Missionary communities make sure that the churches they plant are connected into the wider global network of believers, and that they can receive ongoing support.
- o **Move on** Once a new church is established, they then move on to other areas.
- Those called to be 'evangelists' It is the minority of Christians who have a specific calling and gifting for evangelism that tend to go out as missionary communities. It may be some of you, but it isn't what most of us are good at or called to. So you can breathe a sigh of relief and relax.

2. Local church evangelism

- Locals take over Once a church is planted, the responsibility for sharing the gospel with that local neighbourhood then transfers to the members of that local church.
- o *Friendship evangelism* This happens in a natural, ongoing way with all the people we interact with as part of living everyday lives within that community. This isn't about sharing the gospel on a stage in front of a crowd, but naturally over coffee, as part of normal conversation with a friend. "Every day they continued to meet together in the temple courts. They broke bread in their homes and ate together with glad and sincere hearts, praising God and enjoying the favour of all the people. And the Lord added to their number daily those who were being saved." (Acts 2: 46 47) "Day after day, in the temple courts and from house to house, they never stopped teaching and proclaiming the good news that Jesus is the Messiah." (Acts 5: 42)
- We are all called to this This is the part of evangelism we are all called to do. This is the area this course is designed to help with. With a little training, a little support, and a little practice, all of us Christians, the majority of whom are not natural evangelists, can learn to share our faith naturally with confidence and effectiveness. "Always be prepared to give an answer to everyone who asks you to give the reason for the hope that you have." (1 Pet 3:15)

o **The cycle continues** – The church continues to grow as a result of this activity, until a new missionary community goes from that church to plant a new church in a new area and the cycle continues.

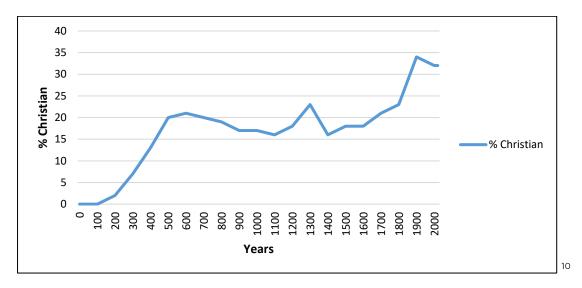


Where is the world at?

- Local church evangelism is even more important in our day and age because the work of the missionary communities is largely completed; the church is planted in most countries in the world ...
 - o Christianity is the largest religion in the world with approximately a third of all people living in the world identifying themselves as Christians.
 - o Christianity is also the most globalised religion.
 - o It is the majority religion in every continent in the world except Asia.
 - o Churches exist in every country, although in several they are underground due to persecution.
 - Out of over 230 countries and independent territories in the world today, there are only 41 with a resident Christian population of less than 5% and only 19 with less than 1%.9
- So the bulk of the evangelism that needs to take place today should be focused on effective local church evangelism by ordinary Christians, like you and me.

⁹ Todd M. Johnson & Gina A. Zurlo, World Christian Encyclopedia, (2020)

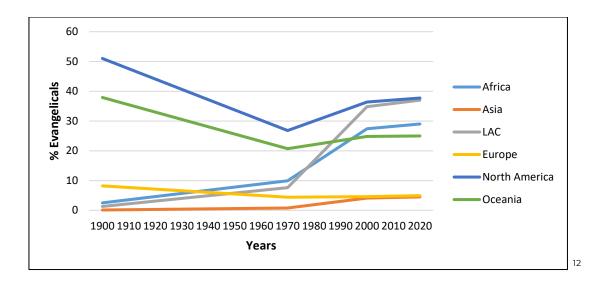
• If we look at a graph showing the proportion of the world's population that are Christians in the 2000 years since Jesus' birth, we see the huge growth of the dynamic church of the early centuries. We then see a long plateau for over a thousand years, during which Christianity was largely confined to Europe, or a small minority elsewhere (with a small exception in the 1200s when the Mongol empires were initially receptive to Christianity, before converting to Islam). Then comes the tremendous growth of the nineteenth century missionary movement. However, for more than a century after that the proportion of people in the world who are Christian has remained essentially flat, or even declined slightly.



- "the percentage of Christians in the world has remained virtually unchanged at 34% year after year since 1900. The fact conceals the reality that (a) Christianity has made enormous progress, especially numerically, in many areas of the world throughout the twentieth century, but (b) at the same time it has also suffered catastrophic losses in many other unrelated areas. Result? The two trends have exactly cancelled each other out ... One immediate consequence is that the proportion of the world which consists of non-Christians has also remained virtually unchanged at 66% since 1900. In a vast range of secular measures, such as the huge medical endeavour to stamp out disease and epidemics worldwide, or the global attempt to increase literacy to 100% any percentage stuck at 34% for a whole century would be considered an unacceptable failure."
- To give us some encouragement though, beneath that depressing flat trend on the total percentage of Christians in our world, the percentage of Christians who can broadly be described as evangelical (those who believe in the scripture, believe in the need for personal salvation, believe in the need to share their faith etc.) has been growing in every continent in recent decades (after declining for most of the twentieth century). Therefore the potential workforce for sharing the gospel with friends and neighbours is growing.

¹⁰ Todd M. Johnson & Gina A. Zurlo, World Christian Encyclopedia, (2020), p. 917

¹¹ David B. Barrett & Todd M. Johnson, World Christian Trends, (2001), p. 75



- So we can conclude ...
 - 1. people in our world today desperately need to hear the gospel, and
 - 2. most of them will hear it not through the work of professional evangelists but through the patient witness of their friends, ordinary people like you and me.



- Expert research confirms this.
- In an Introduction to the History of Christianity, W Ward Gasque shows this
 approach being used to enormous effect during the Roman Empire, one of the
 greatest periods of successful mass evangelism in history. "Early Christianity
 in no way depended solely upon professional leaders for its practice and

¹² Todd M. Johnson & Gina A. Zurlo, World Christian Encyclopedia, (2020), pp. 919 – 932

growth. Each Christian was both 'priest' and 'missionary' ... All were active in sharing the message of Christ with others." The point is further reinforced by Michael A Smith in the same publication, "Personal witness was by far the most common method of evangelism used by Christians, because it was the easiest to organise. Personal friendship formed the basis for bringing many people to Christ ... Celsus mentions how Christians with little or no education seized every opportunity to witness to people, and even when confronted by educated pagans would not stop pushing their opinions." ¹³

- William Carey, the famous 'father of modern missions' also understood this
 during the other great period in history of successful mass evangelism, "He
 held that the foreign missionary can never make more than a small
 contribution to the accomplishment of the work that has to be done, and
 that therefore the development of the local ministry is the first and greatest
 of all missionary considerations." 14
- Speaking about contemporary church growth in Asia, Operation World says, "The recent growth of the Church has largely been through the work of national workers, local evangelists and ordinary believers. These churches are, more than ever, Asian in structure, style and leadership taking forms relevant for those they are trying to reach", and again specifically in reference to South Asia, but which could be applied to any continent, "The vast majority of Kingdom increase in this region is through the faithful witness of indigenous believers sharing the good news village by village and town by town." 15
- Or as David B Barrett and Todd M Johnson put it in World Christian Trends, "It is important to realise that evangelising Christians, the evangelising Church, consists almost entirely of lay persons non-ordained, non-professional Christians, engaged full-time in secular occupations in the secular world. In the vast majority of Christian denominations across the world, the laity number from 99.0% to 99.9% of the entire membership of the church ... In 1954 the WCC's (World Council of Churches) first survey Evangelism stated, 'Laymen are on the frontier, served by the ministry whose function is to equip the people of God for its mission.' Nearly every lay believer meets in his daily work people who are outsiders or even (in many parts of the world) persons who are unevangelised or unreached by the Gospel." 16
- Similarly in the UK, surveys on why people who aren't yet Christians come to church have found that ...

"1% come because they were visited by Christians

2% come because of the church programme – they've come along to a holiday club, a senior citizens lunch, toddler group and so on

3% come because of bereavement

3% come because of Sunday school

6% walk through the door because they see some publicity

8% come because of some personal contact they've had with the minister or church staff

And 77% come because friends or relatives invited them." 17

¹³ W. Ward Gasque, *The Church Begins*, & Michael A Smith, *Spreading the Good News*, in Tim Dowley (Ed.), *Introduction to the History of Christianity*, (2014), pp. 44, 59 – 60

¹⁴ Bruce Shelley, Church History in Plain Language, (2013), p. 391

¹⁵ Jason Mandryk, Operation World, (2010), pp. 19, 60, 66

¹⁶ David B. Barrett & Todd M. Johnson, World Christian Trends, (2001), p. 667

¹⁷ J John, *The Natural Evangelism Course*, (2014), p. 37

- **Session 1: Theology**
- Now we begin to see why Jesus didn't choose world leaders, great orators, people of power and a platform to spread the good news he brought. Instead he chose twelve ordinary people who would tell their friends, who would tell their friends and so on, continuing on to us today.
- We are the inheritors of that tradition and it is our role to share our faith with friends, family and all those around us in that same natural way, so that through all of our small efforts, all people can have the chance to know Jesus. Today it is ordinary people, like you and me, worshipping in ordinary churches around the world, sharing our faith powerfully and effectively with our friends and neighbours, that will have the greatest impact for the gospel.
- What the Bible has to say on evangelism, and its current status around the world, is unpacked in more detail in Part 2 of the Arise Manifesto (www.ariseuk.org/vision).

Take the mental pressure off

- So, that all gives the backdrop of God's big story in our world, the role that the verbal sharing of faith plays within that story, and the role we all have to play in sharing our faith naturally with our friends and families.
- However, understanding this shouldn't put further pressure on us. Let's take the pressure off by a proper consideration of what we are and what we are not called to do.

1. Give people an opportunity to hear, not win converts

- o Humanity chose to rebel against God. Through his death and resurrection, Jesus is offering all people an opportunity and a choice to come back into relationship with God. But it is a choice. God never forces anybody to do anything. The whole Bible is a story of God appealing to his people to come to him and follow him. Very often they choose not to, and despite having ultimate power, he never forces them.
- o Therefore, we are absolutely not called to make converts even God doesn't force anyone to follow him, so we certainly can't. So take that mental pressure off. It is not your responsibility to convert anyone.
- o What we are called to do is what Jesus did; to give people a choice to follow him by sharing our faith with them verbally. It is then up to them, not us, whether they choose to follow or not.
- More than 90% of the people that heard Jesus, the disciples or Paul, didn't accept the gospel message. Jesus was not accepted in his home town (Matt 13: 53 58), the rich young ruler wouldn't accept the gospel (Mark 10: 17 31), and by his death virtually all had abandoned Jesus (Luke 22 23). Similarly with Paul, "Some were convinced by what he said, but others would not believe." (Acts 28: 24)
- This explains why the approach of Jesus and the early church was not to just target a few people and keep working on them year after year, but to spread the news far and wide (like the farmer scattering the seed), giving everyone the chance to hear, expecting that many will reject. That's fine. That's their decision and God respects that. We shouldn't waste time by keeping on persevering with those who aren't open, but instead move on to others who haven't yet heard and may wish to follow.
- "Listen then to what the parable of the sower means: When anyone hears the message about the kingdom and does not understand it, the evil one comes and snatches away what was sown in their heart. This is the seed sown along the path. The seed falling on rocky

ground refers to someone who hears the word and at once receives it with joy. But since they have no root, they last only a short time. When trouble or persecution comes because of the word, they quickly fall away. The seed falling among the thorns refers to someone who hears the word, but the worries of this life and the deceitfulness of wealth choke the word, making it unfruitful. But the seed falling on good soil refers to someone who hears the word and understands it. This is the one who produces a crop, yielding a hundred, sixty or thirty times what was sown." (Matt 13: 18 – 23)

- o Therefore, when Jesus sends out the 72, he tells them to stay and share the gospel in towns where they are welcomed, but to leave and move on (rather than persevere) in towns where they are not. This is because the next town might welcome them with open arms. "When you enter a town and are welcomed, eat what is offered to you. Heal the sick who are there and tell them, 'The kingdom of God has come near to you.' But when you enter a town and are not welcomed, go into its streets and say, 'Even the dust of your town we wipe from our feet as a warning to you. Yet be sure of this: The kingdom of God has come near." (Luke 10: 8 11)
- o In this way, if we just keep sharing with many people, even if most reject the message, we will still reach many who are open. As Jesus says, "The harvest is plentiful, but the workers are few. Ask the Lord of the harvest, therefore, to send out workers into his harvest field." (Luke 10: 2)
- We often have a voice in our heads saying 'no one will be interested'. This just isn't true. The gospel is supernaturally powerful, and many will be interested. Gospel means 'good news' after all. Most people simply haven't had a chance to hear that good news yet. Even in many traditionally 'Christian' countries, we are increasingly dealing with people who have never heard the gospel in the first place, rather than those who have already understood and rejected the gospel. People have a mental image of what Christianity is all about which is a million miles away from the real good news of the gospel, which they have never heard. We will be surprised.

2. Respond to those God is already calling, not convince those he isn't

- The Bible speaks about people becoming Christians at the right time because God is calling them.
- "No one can come to me unless the Father who sent me draws them"
 (John 6: 44)
- "This is why I told you that no one can come to me unless the Father has enabled them." (John 6: 65)
- "One of those listening was a woman from the city of Thyatira named Lydia, a dealer in purple cloth. She was a worshiper of God. The Lord opened her heart to respond to Paul's message." (Acts 16: 14)
- o If we think back to our own experiences of coming to know Jesus, that was also what many of us found we weren't looking for God; he came and found us.
- o It's also the same for people God calls throughout the Bible Moses, Gideon, the disciples etc. They weren't looking for him, he came and found them.
- o So this transforms our understanding of evangelism. It isn't about us trying hard to be clever and convince people, and if we fail it is our fault

for not being good enough. Instead it is about sharing our faith widely, seeing who responds – they will be the ones God is drawing to him at that time – and then going deeper with them. If God is calling them, they will be keen to know more. It won't be a struggle, so take the mental pressure off. People are called by Jesus, it's not our job to convert them. Our job is to have our spiritual radar open and be asking 'who is being called by Jesus today', and 'what can I do to help them along that journey'.

- o This doesn't mean that God is only interested in saving some and not others. God wants everyone to be saved. (2 Peter 3: 9) Rather, it means that on any given day some are being called, and thus will be ready and open, and others are not. Those people will be ready on another day.
- o This also means we can accept those who aren't interested more easily. If you are really into football and were at a party and asked someone if they were interested in football and they said 'no', that would be fine. You would talk about something else and wouldn't feel embarrassed. If on the other hand they said 'yes', you might have a great conversation with them about football. We should think of talking about our faith in the same way.

3. Don't be ashamed, be natural

- o You never meet a Muslim who is ashamed of their faith. If you ask them about it, they just set out plainly what they believe. You can take it or leave it. There is a lot we can learn from this. Conversely, most Christians seem to be acutely embarrassed about their faith.
- o Don't be ashamed, think of it like any other interest in life and talk about it in the same way. If you were interested in cooking or movies you wouldn't be embarrassed when the conversation comes up, you would just talk naturally about those interests. Think of your faith in the same way and talk naturally and unashamedly about it.
- o This is partly also about being more secure in ourselves. Who cares if they disagree with us? We all need to work at being less concerned about what people think of us.

4. Share our story, not use clever theological arguments

- People are not interested in clever theology and abstract arguments, so you don't have to worry about that. We are not trying to argue people into the kingdom who don't want to come. But people are interested in you and your story. If you ever do media training or public speaking training, you are taught very quickly that people connect with stories. Jesus taught in parables for the same reason.
- We all have at least one amazing story. There are over 8 billion people in the world, but out of all of them, no one is better placed to explain why and how you became a Christian than you. It is your totally unique story. Even if people aren't interested for themselves, they are often interested in what you believe. In sharing your story and how your faith informs your approach to life, you begin to draw them in.
- "One thing I do know. I was blind but now I see!" (John 9: 25) The blind beggar that Jesus healed didn't have all the theological facts and arguments, but he had the power of his story.
- "Go home to your own people and tell them how much the Lord has done for you, and how he has had mercy on you." (Mark 5: 19) Again, the power of your story.

o "We are not all lawyers, but we are all witnesses." 18

5. Invite people into a conversation, not convert and forget

Very few people will go from nowhere to a full conversion in a single conversation. The vast majority who are being called will want to explore, ask questions, take time, think about it and come to a decision. So take the mental pressure off. Your job is not to convert people on the spot and then wave them on their way. Your job is to share your faith and excite interest, and then continue the conversation and invite people to come and meet other Christian friends around your local church to find out more. Over time, in that loving environment they will be able to ask questions and make a decision. This also embeds people in an ongoing context of love and support, without which, even if they make a commitment, they will almost certainly drift away. We are called to make disciples, not converts. (We will learn all about this in Session 5.)



6. Go with others, not alone

This stuff is really hard to do alone. We are called to go together, to travel alongside others in our churches and small groups who will encourage us, hold us accountable, pray for us and support us. We can really do this as a team, supporting each other.

7. Go in God's strength, not our own

- o Most importantly of all, we do all this in God's strength not our own.
- o It's not possible for us to do this in our human strength and wisdom. Look at what the disciples, Paul and the early Christians did. They recognised that they did not have the courage or the words to share their faith in their own strength, so they prayed that God would provide these.

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¹⁸ J John, The Natural Evangelism Course, (2014)

Session 1: Theology

o In all of this we don't go alone. The Holy Spirit is with us and for us and will give us the words to say.

Conclusion

- So today we have seen ...
 - o People need to hear the gospel
 - They will hear it not through super missionaries but through you and me
 - We all find this hard
 - o But with training and ongoing support we can all do it together
- We have explored the context and understanding of what we are doing in evangelism, and what we are not.
- Therefore in the next few sessions, with that grounding, we will start to get very practical in how we go about doing it.

GROUP DISCUSSION 2 (20 MINUTES)

Ask small group or table leaders to facilitate a conversation on what we heard in the talk. Discuss things that struck you from the talk. However, it is all too easy in such a context to make it an abstract intellectual discussion. Do push into some of the suggested questions below fairly quickly, as these will help make it real and applicable. The time will go quickly, so do keep the conversation moving on if it gets stuck. Try to draw everyone in. Don't let anyone dominate too much and encourage quieter members to speak up.

- When was the last time you shared your faith with someone?
- How did it go?
- Do you feel confident in leading someone to faith in Jesus?
- Share stories when has it worked?
- Share stories when hasn't it worked?
- What lessons have you learnt from previous attempts?
- Pray together

QUESTIONS (15 MINUTES)

Bring everyone back together for any questions from the tables to the speaker. The speaker should try to get a conversation going, rather than just having all the answers. The speaker should also keep trying to get people to think about what this means for them, rather than let it slip into a more abstract theological conversation. Try and encourage people to voice what they find hard, and what they are stuck on. Try and exhaust this. You can then check these concerns are addressed in the material in subsequent sessions. If not, you can adjust the material to ensure you address all the needs raised. Do also let us know at Arise, to enable us to adjust and improve the course material.

PRAY FOR EACH OTHER (10 MINUTES)

On the tables, split everyone into pairs to pray for each other. Remind everyone that the disciples didn't share their faith in their own strength. They knew they couldn't do that. Instead they prayed for the Holy Spirit to come and fill them and give them the courage and the words. (Acts 4: 29) Now in each pair, ask one person to pray for the other, that they will be filled with God's Spirit as they work through

the sessions in this course and be given the words to share their faith. After five minutes swap over, so that everyone has an opportunity to be prayed for.

HOMEWORK

At the end of this session, set the homework for everyone to try before the next session. Explain that we will be checking in on how this has gone at the beginning of the next session. Encourage people that learning by doing is one of the most effective elements of the course, and 'having a go' is the best way to learn. However, we have had a lot of the building blocks in this session in preparation for the really practical stuff in the next session, so we will start light.

- Pray to God. Ask for his guidance in how to share your faith. Ask him to show you how you can do this effectively. Listen. Come next time ready to share anything you hear.
- Start identifying not-yet-Christians you know with whom you would like to share the gospel, both individuals and groups you come into contact with regularly. These could be physically at school, college, work, the school gate etc., but also online through social media. Come next time ready to share your list.

PRAYER AND CLOSE

- Give any practical notices and a closing prayer.
- Give people an opportunity to sign up to take other actions with Arise to help put their faith into action. This course is all about helping us to become more confident in sharing our faith through evangelism. However, Arise is also interested in helping Christians to roll out their faith and the kingdom of God in the other areas where broken relationships need to be restored: discipleship, fighting social injustice, eliminating poverty and restoring the environment. If you are interested, you can sign up to receive just one action each week that you can take to help transform our world, one step at a time. This is all free and Arise never asks for money. Just go to www.ariseuk.org/sign-up
- Give out the course notes for this session (or email them to the participants afterwards).
 (www.ariseuk.org/application/files/9816/7173/1961/Equipped_to_Share_-_Participants_Notes.pdf)

SESSION 2: CONNECT

ARRIVAL

Coffee and cakes (or indeed do a meal if you want to). Small groups sit together at different tables. If your church doesn't have small groups, then ask people to sit at different tables and explain in the introduction that you would like the same tables to sit together throughout the course. If you have small groups but some individuals who aren't in groups also present, then guide them to a table, introduce them, and ask if they would mind joining that table for the duration of the course. (This is also a great way to help people who aren't in small groups to join one.)

WELCOME, WORSHIP AND PRAYER (15 MINUTES)

Welcome back those who came last time. Welcome any who are joining for the first time. Explain any practicalities about the evening. Explain that there will be course notes for the session given out at the end of the evening (or emailed to them after this session). Sing one or two worship songs to relax everyone into the evening and have a short time of prayer to lift it all to God.

CHECK IN ON HOMEWORK (15 MINUTES)

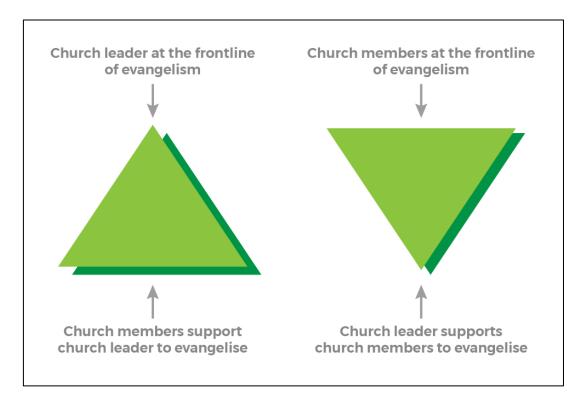
Ask each group to discuss the homework first for ten minutes, then all come back together to feedback for five minutes. This is the homework we set last time ...

- When you prayed and asked God how to help you in this, did you hear anything? Share it, if you feel comfortable doing so.
- Who have you identified as the people you would like to share the gospel with?

TALK 1: GET OUT THERE (15 MINUTES)

- Brief reminder of what we covered in the last session. End this with the context that we are the local church with the responsibility to share our faith in our community.
- Remind people how the remaining sessions are constructed around the arc of a sharing faith conversation ...
 - Connect
 - Share
 - o Apologetics (the questions people raise)
 - o Invite
- Last time we set the theological context. Today is focused on Connect and will be very practical about how we reach out to and spend time with not-yet-

- Christians in our community and beyond. The next three sessions will also be very practical in how to have faith sharing conversations with them.
- If we want to tell people about Jesus, we have to spend significant time with not-yet-Christians. How are we doing with that? This is our first priority connect.
- It might seem strange to spend a whole session on this, but most not-yet-Christians come to faith by being drawn into a network and community where they interact as friends with Christians and conversations naturally happen. Therefore, putting time into making and strengthening these relationships is absolutely fundamental.
- How much of your time do you spend with Christians and how much do you spend with not-yet-Christians?
- Often churches can get this the wrong way around. The demands in running a local church are so great that (despite all the best intentions) all the emphasis on serving God can end up being through helping with the kids church, the youth work, joining the worship group, the coffee rota, the welcome team etc. As Christians, we can easily end up spending all our time helping out in church and all our social life with other Christians. In fact for the vast majority of us, our mission field is out there in the real world and in our daily lives surrounded by not-yet-Christians. We come to church to rest and be refreshed in order to go out again.
- Smaller numbers of us are of course called to serve in the church as church leaders. But their job is as servant leaders. They are the bottom of an inverted triangle, supporting the rest of us to get out into our communities and world and transform it. It shouldn't be the church members who support the leaders to evangelise. That's a much more inefficient model. The church leaders should be the ones amongst us who do the least evangelism.



• So, if the vast majority of our calling and time is to be out there in our community and the world, we need to be out there with as much of our time as possible making lots of friends and connections.

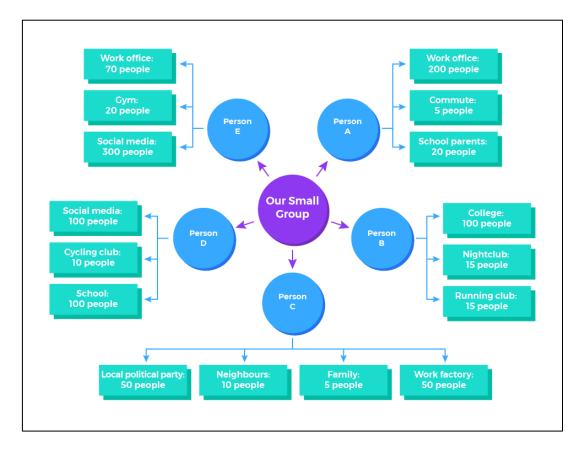


- Remember, even formerly 'Christian' countries are now largely secularised. Growing numbers have had virtually no contact with the church whatsoever. They won't come to us; we need to go to them.
- In our last session we learnt that we shouldn't just be thinking about targeting one or two people, but going far and wide, making lots of friendships and connections, providing lots of opportunities to hear, and see who responds. We should be open to sharing our faith with everyone we encounter, expecting that most of those won't go deeper, but many will. And these will probably not be the ones we expect.
- Think of the opportunities you have already. Who do you come into contact with in an average week? This might be through school, university, work, social clubs, old friends, family, extended family, neighbours, friends, social media and online communities, parents at the school gate, the gym, people in the retirement home we live in, the old friends on the Christmas card list, familiar faces on the commute, the regulars you meet out dog walking, familiar faces in shops, cafés or libraries etc. These will be many of the people we thought about in our homework from the last session.
- Jesus always went to the most socially excluded. God loves everyone. So make a special effort to be friend the lonely, the poor, the marginalised, the unpopular, those society rejects, that no one else will bother with.
- Don't even worry about sharing faith at the moment. Just make the connection.
- Our connection must be founded on genuine love and interest in the people around us, not just as a means of 'winning converts'. Being positively engaged

in our community is part of living a restored kingdom lifestyle anyway, and it is worth doing even if people don't come to faith. If we are doing this just to win converts, then people will see right through us.

GROUP DISCUSSION 1: GET OUT THERE (15 MINUTES)

- What percentage of your time each week do you spend with Christians? What percentage with not-yet-Christians?
- Mission map exercise As a group, draw a spider diagram. Draw your small group in the middle, with each of you as a strand branching from the centre. Now go around the table and each person in turn draw branches from each of those strands to depict the communities you are each reaching into. This might be school, university, work, social clubs, old friends, family, extended family, neighbours, friends, social media and online communities, parents at the school gate, the gym, people in the retirement home we live in, the old friends on the Christmas card list, familiar faces on the commute, the regulars you meet out dog walking, familiar faces in shops, cafés or libraries etc. Jot down roughly how many people are in each of these groups next to them. If a couple of you are friends and there are overlaps, then try to draw your branches next to each other reaching into the same community, rather than duplicate any of the groups on the sheet. As you each do this in turn, briefly explain the people you are describing as you draw them. This builds on the homework you did from the last session. A lot of these groups should be the ones that came to mind when you thought about who you want to share your faith with. This should give an encouraging insight into the size of the mission-field your small group is reaching.



• Take your small group mission map home. Put it up when you meet together. Commit to pray for the people in it each time you meet.

TALK 2: WHAT'S STOPPING US GETTING OUT THERE AND HOW DO WE GET OVER THOSE OBSTACLES? (15 MINUTES)

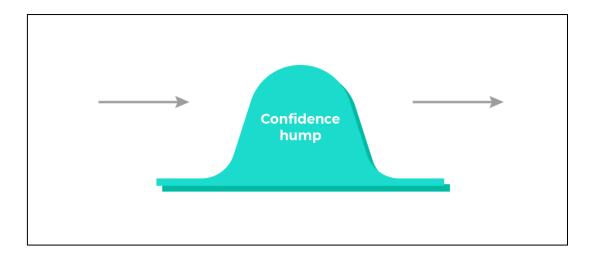
- So if we need to get out there more and spend more time interacting with notyet-Christians, what is stopping us and how can we change that?
- Usually two things are stopping us ...
 - o Time
 - Being reserved

• <u>Time</u>

- o Our biggest blocker to this is time. We live in a time precious, busy society.
- o Once again intentionality is everything. We have to choose to prioritise connecting with people, and put time into it or it won't happen.
- o People are what matter; friendships, relationships etc. These are the things that you look back on in life and cherish. They are worth investing time
- Social time with friends and family is not a distraction from your work of following Jesus, it <u>is</u> your work of following Jesus. Therefore, mentally give yourself permission to prioritise this, as Jesus did.
- o Review your week. How are you spending your time? What could you change to make more time? Where is there wasted time in your life that you could use? E.g. dead time on the daily commute, watching too much TV in the evenings, lunch breaks at work, doing solitary keep fit exercise when you could do it in community with others etc. Maybe you are spending all your time in church on church activities with other Christians? Do you need to give up some things to make time?
- o As well as planned time, welcome the interruption. This might be someone chatting with you on a bus, someone in need on the street, a long phone call from a friend or family member when you are really busy etc. This is usually an opportunity. When it happens, spot it, don't be frustrated, embrace the moment and look for the opportunity. This is very much what Jesus did.

Being reserved

- o Some of us are naturally sociable extroverts and find connecting with people easy. However, many (even most?) of us are naturally more reserved and find it harder.
- Don't worry about that. Embrace the person God made you to be. We can all find ways of connecting with others which are natural for us and feel comfortable.
- The only thing we all have to do is take the first step and reach out to make new connections. Once again, intentionality is everything.
- o Confidence hump for many of us who are naturally introverted we have to make a first effort to throw ourselves over the confidence hump and reach out to new people. That first moment might feel awkward. We just have to summon up the courage and do it, and get over that confidence hump. Once we have made the opening move, the rest will be easy. And each time we do it, it will get easier. We will talk more about this in the next session.



o Make it easy. What kind of things could you do to make that first connection with the groups you have identified? Join a club or evening class in an area you find interesting. This way you can have a lot of fun and enjoy yourself at the same time as making new friends. Strike up conversations with familiar faces on your daily commute, the regulars you meet out dog walking or familiar faces in shops, cafés or libraries. Get to know them. Go through your Christmas card list or those people on Facebook you are friends with but haven't properly spoken to in years. Make time to restart old friendships you value. Call them, send a text, email or contact them through social media suggesting you meet up. Invite the neighbours around for coffee, dinner or a party? We really should know the people on our streets. Be honest about it, "We were thinking the other day that we should have made more of an effort to get to know you when we moved in. Would you like to come round for dinner?" etc. Join a political party and get involved in local politics. Suggest a weekly coffee with other parents you see at the school gate. Make an effort to socialise with work colleagues at lunch time or after work. Etc.

Interview

o Interview a member of the church who is well-known for being really good at this. What's their approach? How do they make time for so much social interaction in a busy life? (You obviously need to prearrange this with the individual. This is a great chance to vary the speaker and get some fun informal ideas.)

GROUP DISCUSSION 2: WHAT'S STOPPING US GETTING OUT THERE AND HOW DO WE GET OVER THOSE OBSTACLES? (15 MINUTES)

- Go around the table and each review how you spend your time each week. What can you change to make more time available to spend with not-yet-Christians?
- What do you like doing that you could do socially with others in order to meet people and make friends?
- Go around the table, each person list one or more groups they could reach out to and connect with. Each person should spell out the specific first step they are going to take to do this, join a club, phone a friend etc.
- Add these to your spider diagram, but use a different colour pen to indicate they are intentions that haven't happened yet.

TALK 3: WHAT ARE THE NEEDS OUT THERE? (15 MINUTES)

What are the needs out there?

- Reminder of last session we live in a broken world where there is much pain and need.
- The people we are connecting with will each have their own needs, pain and brokenness in other areas of their life, as well as not knowing God.
- How are we helping to meet the other needs of the people we are connecting
 with in a practical way, so that we are meeting the holistic needs of the person,
 as well as sharing our faith? This is a powerful witness. As you demonstrate
 your love practically you will create opportunities for sharing your love verbally
 through the gospel, which we will explore further in the next session.



- The early church grew mainly because of the love they showed to one another and their communities. So for example, we read that in Jerusalem, "there were no needy persons among them. For from time to time those who owned land or houses sold them, brought the money from the sales and put it at the apostles' feet, and it was distributed to anyone who had need." (Acts 4: 34 35) Later the early church father Tertullian (160 220 AD) reported how non-believers would remark "See how they love one another!", 19 whilst the Emperor Julian (331 361 AD), who brutally opposed Christianity, complained how "These impious Galileans (Christians) not only feed their own poor, but ours also". 20
- Today this might mean lending a good listening ear to those in pain; offering
 lifts to those who need them; visiting people in hospital; lending money in a
 time of crisis; just being there for lonely friends (we live in an increasingly lonely
 society where people are crying out for human connection and don't know how
 to get it); helping people with DIY; baby-sitting; taking the kids off the hands of

¹⁹ Tertullian, *Apologeticum*, (197), 39: 7

²⁰ Julian, *Letter to Arsacius*, (c 362)

- busy parents for a while; going to a meeting at the job centre with someone, or any one of a million ways that we can express our love for the whole person.
- As we saw in the last session, whilst this course focuses on verbally sharing the
 gospel, we also need to meet other needs, as part of holistically advancing the
 kingdom of God. Signing up with Arise, who developed this course, is a great
 way of going deeper in all these areas and helping meet the holistic needs of
 your friends and family. There will be another opportunity to sign up with Arise
 at the end of the evening.

<u>Prayer</u>

- Now that we have thought about how to get out there, addressed the issues
 that are stopping us getting out there, and reflected on the needs of those who
 are out there, the final thing to do before sharing our faith is commit to pray
 regularly for those out there; that God would draw them to him and into faith.
- Nothing will happen without prayer and all witness begins in prayer. We should all begin praying regularly every day for the people we are coming into contact with, that they might become Christians, but also for their wider needs as well.
 We should commit to praying regularly for them as small groups.

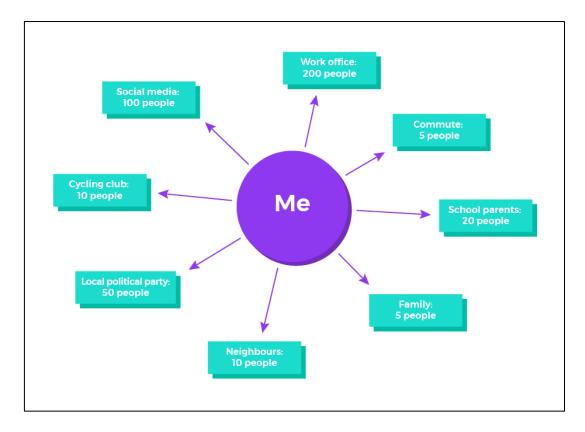
GROUP DISCUSSION 3: WHAT ARE THE NEEDS OUT THERE? (15 MINUTES)

- Look back at your mission map. Each of you share briefly what the needs are within the groups you have identified.
- Each of you share one thing you will do before the next session to begin to reach out and meet those needs of the people you are in touch with.
- Is there something social you could do together as a small group to invite your not-yet-Christian friends to?
- Pray together now for the people you identified in your mission map and for opportunities to share your faith with them.

HOMEWORK

At the end of this session, set the homework for everyone to try before the next session. Tell them that we will be checking in on how this has gone at the beginning of the next session. Encourage people that learning by doing is one of the most effective elements of the course, and having a go is the best way to learn.

- What will you stop? How will you clear space in your diary to spend more time with not-yet-Christians? Remember what you said earlier and put it into practice before the next session.
- Which new group will you reach out to, to expand your network of not-yet-Christian friends? What first step will you take to do this? Remember what you said earlier and put it into practice before the next session.
- What needs amongst your friends will you help to meet? Perhaps start with just one thing? Remember what you said earlier and put it into practice before the next session.
- <u>Personal mission map</u> Put all of this together by drawing your own personal mission map, this time with you in the middle and branches going out to the groups you are involved in, with the rough number of people in each. Make sure you add in any new groups you have decided to reach out to. (You might need to draw this again to explain.)



 Start praying for the people you have identified in your network/personal mission map, both the ones you are in touch with already, and the new ones you will reach out to.

PRAYER AND CLOSE

- Give any practical notices and a closing prayer.
- Give people an opportunity to sign up to take other actions with Arise to help put their faith into action. This course is all about helping us to become more confident in sharing our faith through evangelism. However, Arise is also interested in helping Christians to roll out their faith and the kingdom of God in the other areas where broken relationships need to be restored: discipleship, fighting social injustice, eliminating poverty and restoring the environment. If you are interested, you can sign up to receive just one action each week that you can take to help transform our world, one step at a time. This is all free and Arise never asks for money. Just go to www.ariseuk.org/sign-up
- Give out the course notes for this session (or email them to the participants afterwards).

 (www.ariseuk.org/application/files/9816/7173/1961/Equipped to Share -
 - (www.ariseuk.org/application/files/9816/7173/1961/Equipped_to_Share_-_Participants_Notes.pdf)

SESSION 3: SHARE

ARRIVAL

Coffee and cakes (or indeed do a meal if you want to). Small groups sit together at different tables. If your church doesn't have small groups, then ask people to sit at the same tables with the same people they sat with last time. If you have new individuals who have come along for the first time then guide them to a table, introduce them, and ask if they would mind joining that table for the rest of the course. (This is also a great way to help people who aren't in small groups to join one.)

WELCOME, WORSHIP AND PRAYER (5 MINUTES)

Welcome back those who came last time. Welcome any who are joining for the first time. Explain any practicalities about the evening. Explain that you want people to do the course together in groups. Explain that there will be course notes for the session given out at the end of the evening (or emailed to them after this session). Sing one or two worship songs to relax everyone into the evening and have a short time of prayer to lift it all to God.

CHECK IN ON HOMEWORK (15 MINUTES)

Ask each group to discuss the homework first for ten minutes, then all come back together to feedback for five minutes. This is the homework we set last time ...

- What will you stop? How will you clear space in your diary to spend more time with not-yet-Christians? Remember what you said earlier and put it into practice before the next session.
- Which new group will you reach out to, to expand your network of not-yet-Christian friends? What first step will you take to do this? Remember what you said earlier and put it into practice before the next session.
- What needs amongst your friends will you help to meet? Perhaps start with just one thing? Remember what you said earlier and put it into practice before the next session.
- Personal mission map Put all of this together by drawing your own personal mission map, this time with you in the middle and branches going out to the groups you are involved in, with the rough number of people in each. Make sure you add in any new groups you have decided to reach out to.
- Start praying for the people you have identified in your network/personal mission map, both the ones you are in touch with already, and the new ones you will reach out to.

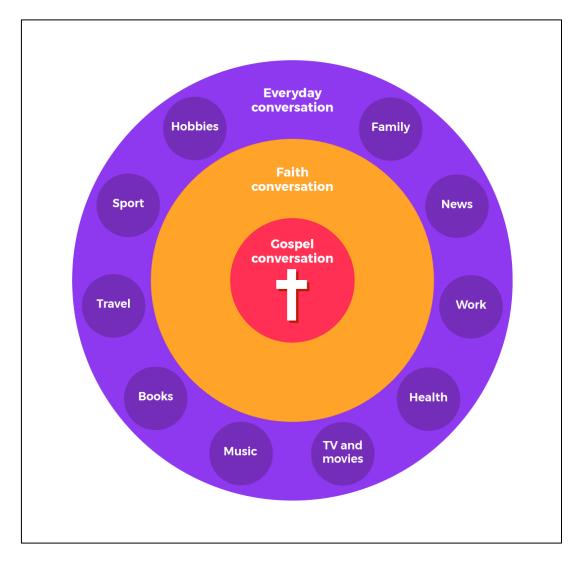
In your small groups, show each other the personal mission maps you have drawn. If there is time when everyone comes back together, explore anything people found hard about this. See if different people in the group can come up with the answers.

TALK 1: SPOT/CREATE THE OPPORTUNITY AND THE COURAGE TO SPEAK OUT (25 MINUTES)

Structure of a faith sharing conversation

- Remind people where we are in the structure of the course, and that the course is designed around the arc of a sharing faith conversation ...
 - o Theology
 - Connect
 - o Share
 - o Apologetics (the questions people raise)
 - Invite
- In the last session we looked at what we can do to create a wider circle of notyet-Christians to connect with. Today we will look at how we begin to Share our faith with them.
- Introduce the periphery and core model This is a model to help us understand the two phases these conversations usually have. Draw a diagram of three circles, like a bulls-eye. Explain the outer circle is where normal conversation happens. Label this 'Everyday conversation'. Ask people to call out typical conversation topics from everyday life and write these within the outer circle. If they run out of ideas here are some suggestions ...
 - Family
 - Work
 - o News items, politics or moral issues
 - o TV programmes and movies
 - Hobbies and interests
 - Sport
 - Travel
 - o Books
 - o Music
 - o Suffering, loss, ill-health
- These are the conversations that happen naturally anyway as we talk with those around us.
- Now label the next circle 'Faith conversation'. This is all about spotting and creating opportunities in 'Everyday conversations' to introduce an element of faith or a spiritual conversation, and thus move the conversation further inwards to become a 'Faith conversation.' Give people a few examples of this, such as telling people you went to church at the weekend, talking about a Christian book you have just read, asking them if they have ever prayed etc. Remember what we learnt in our first session. Our job is not to convince those who are not open. Our job is to find those who God is calling today and are therefore already open. Those who are not ready today will not 'bite' on the opening to a 'Faith conversation' and will turn back and return the conversation to an 'Everyday conversation'. That's fine, just let it go and carry on chatting as normal. However, those who are open and are being called today will respond to your opening and go deeper in the conversation.

• We have begun a 'Faith conversation', but we are not truly evangelising until we are talking about Jesus, the cross and the resurrection, the core of the gospel. So having introduced an element of faith into the conversation, we then need to quickly bridge from this into a core 'Gospel conversation' and talk about Jesus. Label the inner circle 'Gospel conversation'. Draw a cross at the heart of the inner circle. Reassure people at this point that if that sounds a bit daunting and the inner two circles don't fully make sense at the moment, not to worry. We are going to work with this model through the rest of this session, and it will make sense by the end.



- Another way of looking at this model is that it represents you. As a Christian at the very core of your life the most important thing is your relationship with God. This is only possible through Jesus' death on the cross and resurrection. If we are truly following God and being good disciples, this will have an impact on every aspect of our lives. This applies from the core, right out into the areas of your life touched on in the everyday conversations at the edge of the circle.
- Therefore, in sharing our faith we need to be thinking about two things ...
 - 1. Spotting/creating the opportunity and having the courage to speak out to move 'Everyday conversations' into 'Faith conversations'.

- 2. Bridging and moving from the edge to the core to move 'Faith conversations' into 'Gospel conversations'. Basically keep bringing it back to Jesus.
- That is what we will look at in today's session. We will go through a lot today. Don't worry about trying to remember and retain it all, a lot is background. Just keep focusing on those two things.
- Before we start, it is worth pausing to reflect on two common misapprehensions when we think about sharing our faith in this way. That this kind of approach can feel ...
 - 1. Manipulative, like we have a hidden agenda in our conversation.
 - 2. Unnatural and artificial rather than just allowing conversation to flow naturally.
- We have seen that everyone needs to hear the gospel, and that all of us are called to share the gospel. We therefore have three options in how we approach sharing the gospel with people ...
 - 1. We can be reactive only, just living good moral lives and waiting for people to ask us.
 - 2. We can be proactive and just explain the gospel to everyone whether they ask us or not.
 - 3. Or we can take a middle road, like in this model, where we look to create opportunities in everyday conversations to move towards talking about the gospel of Jesus.

Option 1

- o By taking the time to connect with people, as we learnt about in our last session, we will indeed find that people will ask us about our faith and some opportunities will come naturally.
- o However, as we have also seen in each session, intentionality is everything.
- Usually faith sharing conversations won't just happen unless we are intentional about them. We can't just be reactive and wait for opportunities to happen. We also need to be proactive in helping create many more.

• Option 2

- o There are opportunities where we can just go straight in and explain the gospel, and we will consider some of these later.
- o However, think about most of the interactions you have with friends. This would seem very strange and unusual behaviour if every time you walked up to someone you opened your mouth and out of nowhere started to talk about Jesus' death and resurrection. It isn't how Jesus or the disciples did it. It also goes against everything the experts would tell us about communications theory. You are just broadcasting at people what you think, rather than what is far more effective; genuinely taking an interest in the other person, and listening and starting with what they care about and then bridging from that into what you think is important.

Option 3

- o Therefore, most sharing conversations have to follow a simple structure, such as Option 3 and the model we are exploring today.
- o This will feel clunky and unnatural at first don't worry about that. Faith sharing conversations are slightly different to normal conversations which just go where they will. In faith sharing conversations, you are proactively trying to make certain points. In professional

communications training to do good media interviews, participants are taught that rather than just naturally answering the questions they are asked, as you would in a normal conversation, they should remember 'ABC' – Acknowledge the question, Bridge to the point you want to make, and Communicate your point. This can feel very clunky and artificial to the participant, but that is not how it comes across to others. To them it appears totally natural. It is the same with sharing our faith. It is like learning to drive, learning a new language or learning a musical instrument. They all feel unnatural and awkward at first. It is practice, practice, practice that over time means they come to feel natural, comfortable, confident and familiar. So don't worry if this feels artificial and uncomfortable at first, go with it and it will become more natural and instinctive/unthinking over time.



- Remember the model we have just drawn also represents you. It is true that the most amazing thing in your life that influences everything else is your faith. Remember the gospel is 'good news'. In fact, going round not talking about it is what is weird. The thing that holds you back is the social pressure not to talk about it. If you had found the cure for cancer, won the lottery, just got engaged or had a baby, you wouldn't be able to shut up about it. This model is actually a way of helping you get your thoughts in order and unleash, not hide, the real you. It helps you talk about what you really believe naturally and authentically, rather than hide or repress it.
- o Also, don't worry about this being manipulative or about us unwantedly 'Bible-bashing'. The other person is always in control of the conversation. They can stop it at any stage, whether in the introduction, or talking about Jesus at the core. If they do, we should respect that, back off and

carry on the conversation talking about other things. Remember we are fishers, creating opportunities for people to respond. Many won't respond and many will. Don't worry, respect that either way.

• This is a very Biblical model. Jesus and the disciples did it, and it is how faith sharing conversations usually happen in the New Testament. We will look at three examples, but there are many more.

Jesus

- "So he came to a town in Samaria called Sychar, near the plot of ground Jacob had given to his son Joseph. Jacob's well was there, and Jesus, tired as he was from the journey, sat down by the well. It was about noon." (John 4: 5 6) Even before he has met anyone, Jesus is choosing to position himself in a communal place where he will have the opportunity to connect with people, as we saw in our last session.
- "When a Samaritan woman came to draw water, Jesus said to her,
 "Will you give me a drink?"" (John 4: 7) Jesus is proactive in making the connection, an everyday conversation.
- o "Jesus answered her, 'If you knew the gift of God and who it is that asks you for a drink, you would have asked him and he would have given you living water." (John 4: 10) Jesus is proactive in turning an everyday conversation into a faith conversation, moving further inwards in the circles model.
- o "Jesus answered, "Everyone who drinks this water will be thirsty again, but whoever drinks the water I give them will never thirst. Indeed, the water I give them will become in them a spring of water welling up to eternal life." (John 4: 13 14) Jesus is proactive in bridging from a faith conversation into a gospel conversation at the core.
- John 4: 15 following The conversation goes where it will, guided by the Holy Spirit.

Philip

- "Then Philip ran up to the chariot and heard the man reading Isaiah the prophet. 'Do you understand what you are reading?' Philip asked." (Acts 8: 30) Philip connects with the Ethiopian eunuch and creates a faith conversation at the edge of the circle.
- o "Then Philip began with that very passage of Scripture and told him the good news about Jesus." (Acts 8: 35) Philip moves the conversation inwards to a gospel conversation at the core. He brought it back to Jesus.
- Acts 8: 36 following The conversation goes where it will, guided by the Holy Spirit.

• Paul

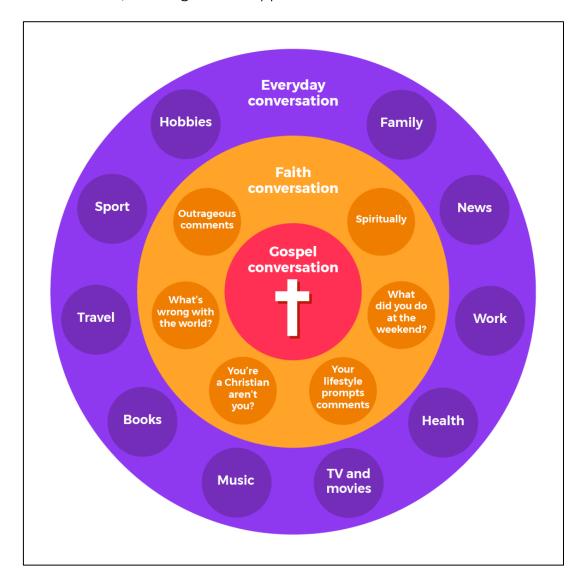
- "All the Athenians and the foreigners who lived there spent their time doing nothing but talking about and listening to the latest ideas." (Acts 17: 21) Paul engages with an everyday conversation.
- "Paul then stood up in the meeting of the Areopagus and said: "People of Athens! I see that in every way you are very religious. For as I walked around and looked carefully at your objects of worship, I even found an altar with this inscription: TO AN UNKNOWN GOD ..." (Acts 17: 22 - 23) Paul moves the everyday conversation inwards to a faith conversation.
- "So you are ignorant of the very thing you worship—and this is what
 I am going to proclaim to you." (Acts 17: 23) Paul brings the faith

- conversation inwards to a gospel conversation at the core. He brought it back to Jesus.
- Acts 17: 24 following The conversation goes where it will, guided by the Holy Spirit.
- The golden rule: personalise it Before we get into the mechanics of spotting and creating opportunities, there is one golden rule about everything that follows personalise it. Remember your job is not to explain what an orthodox Christian position is or to introduce people to Christian theology. Your job is to tell people about the Jesus you have met and experienced, why you believe what you believe, why you do what you do.

Spotting the opportunities

- As we saw in the last session, just by being a good friend and reaching out in love, you are already creating the fertile soil for opportunities to come up naturally in conversation.
- We need to be ready to spot these. If your eyes are open and you are looking for these opportunities, you will feel the Holy Spirit's prompting when one of these comes along.
- "Always be prepared to give an answer to everyone who asks you to give the reason for the hope that you have. But do this with gentleness and respect" (1 Peter 3: 15)
- So, what are some common opportunities that might come up? Give one or two of the examples below and in each case add these to your diagram. Show how they lead from an everyday conversation in the outer circle to a faith conversation in the next circle. Ask people to suggest other opportunities that they have commonly experienced and add these to the diagram too. Remember to personalise both your own, and other people's suggestions. We are not interested in 'Christians believe', we are interested in 'I believe'. Finish the list below if no one has raised any of them and if you have time ...
 - o <u>"What did you do at the weekend/last night etc.?"</u> If you have been to church or a church activity, this is a great opportunity to talk about it.
 - Comments prompted by your life being a witness Following Jesus may lead us to take financial, career or lifestyle decisions which seem strange to not-yet-Christians, and should hopefully lead us to be kind, encouraging, supportive etc. All of these can prompt questions or compliments. This is a great opportunity to explain how your faith motivates you.
 - o "You're a Christian aren't you?" Another great opportunity to begin a faith conversation.
 - Supernatural, spirituality, other religions or superstition Any mention of these issues is an obvious opportunity to ask someone if they think of themselves as spiritual or have any sort of faith. Do this in a way which opens up a conversation, rather than just explaining why they are wrong, as this can shut things down. Many people don't think of themselves as religious, but would consider themselves 'spiritual', and be open to discussions around spirituality.
 - Outrageous comments Don't let statements that you totally disagree with because of your faith go unanswered. They are another great opportunity for a faith conversation. But respond graciously, not aggressively, explaining why your personal beliefs lead you to disagree.

- <u>"What's wrong with the world?"</u> You often hear sentiments like this come up when discussing some news story or sad topic. They are a great opportunity to graciously begin to talk about what you believe.
- Wearing a Christian symbol Wearing a fish lapel badge, necklace or bracelet, or some other Christian symbol, can lead to people asking about it, creating natural opportunities.



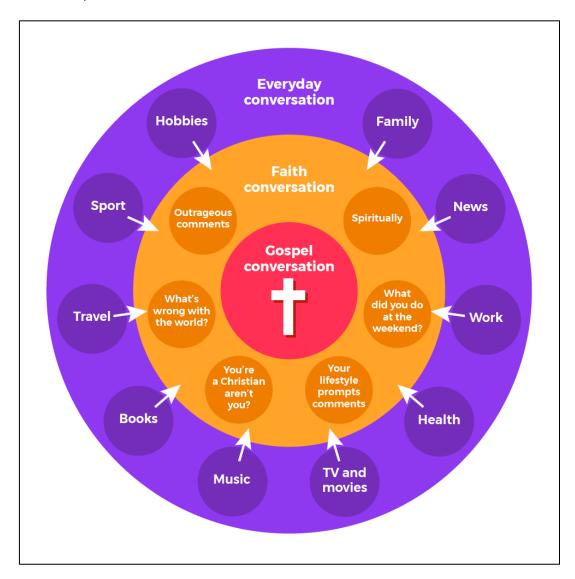
Creating the opportunities

- However, we don't need to just be reactive and make the most of opportunities when they come up, we can also be proactive and choose to create opportunities anytime we want. It is within our power and control to do this.
- So how do we create those opportunities? Think about the diagram. The cross is at the centre of God's big story, and hence of all of life. The diagram also represents you. Your faith is the most important aspect of your life, at its very centre. It will (or should) be having an influence on every area of your life. (Remember we want to keep this personal.) So all we need to do is think about the topic we are discussing on the periphery and consider how our faith influences our views on the topic or what we do, and then bring that into the conversation. When we do this, we immediately move that everyday conversation naturally into a faith conversation, and create an opportunity for

the other person to respond if they want to. (We should do this with "gentleness and respect" as the Bible says. (I Peter 3: 15) So, if our faith leads us to have certain perspectives on a subject, or leads us to follow some form of behaviour in our life, we need to talk about that in a way which doesn't make the other person feel like we are judging them.) Following this model, we will find we can talk about what we believe and who we are in a way that is natural and relevant to the conversation we are having, and will be of interest to many people. Mentally we will find this really helps. We are not just passively waiting for the relevant conversation to come up. All conversation is relevant. We are on our home turf already. If we keep this model in mind, we will all have the ability to turn any everyday conversation into a faith conversation whenever we choose to.

- Let's have a go at this together. Go through a couple of the everyday conversations you listed earlier and suggest how you might turn them into faith conversations. After you have done a couple, ask others to think about how their faith affects each of these topics in their lives in some way, and ask them to suggest ideas. As you do this add in arrows to your diagram showing each of the everyday conversations being moved into faith conversations. There is no right or wrong answer. There is more than one way to do this in any conversation. Here are some ideas ...
 - o <u>Family</u> How has your faith influenced things you do as a family? How can you introduce it into a conversation about the family by talking about some of your practices?
 - Work How has your faith influenced your career and aspiration? How
 does it influence how you deal with frustrations in the work place? There
 are lots of creative ways to introduce faith to a conversation about work.
 - o <u>Politics, news items or moral issues</u> Humbly suggest what you think is right for the situation and explain how you come to that position from your faith. Do this in a way that is opening up a conversation and getting people to think, not just saying what we believe in a judgemental fashion that shuts down discussion.
 - TV programmes and movies Many contain stories and modern myths which have huge resonances with God's big story in scripture. Think of some examples that you can link back to your faith to bring into the conversation.
 - Hobbies and interests What are your hobbies and interests? Are they
 informed and shaped by your faith in anyway? Think of ways you can
 raise your faith in these conversations.
 - o <u>Sport</u> Are there Christian sportsmen and women you know of? What are some of the moral issues in the sport you are discussing at the moment? Do you have a church football team? How do you balance involvement in sport and church at the weekend?
 - o <u>Travel</u> Is there anywhere in the Bible you would love to visit? Introduce it to the conversation and explain why. Do you choose not to fly or fly less because your faith leads you to care about climate change? Another opportunity.
 - Books Ask what people are reading at the moment. Talk about a Christian book you have read.
 - o <u>Music</u> Ask what people are listening to at the moment? Are there famous musicians that are Christians? Talk about Christian music.
 - Suffering, loss, ill-health All of us experience this at some stage in our lives. This is a topic that can come up often with different friends and

family members. There are sensitive ways you can raise your faith. Offer to pray. Listen and gently share thoughts you have found helpful, coming from your faith perspective. Offer to connect them with the leaders of your church to talk or receive support if they might find that helpful.



- These are just some ways to create opportunities, but we can find the right way to do so in the moment. Remember if we keep it personal and think about how our faith influences the topic we are discussing in our lives, we will always be able to find a natural way in, without having to remember lots of different opening lines.
- As you are in conversation with friends and family you can also be praying. Ask
 God to show you how to turn this everyday conversation into a faith
 conversation.
- As well as taking this approach of creating opportunities by turning everyday conversations into faith conversations, there are some other approaches to starting faith conversations that you might want to think about.
 - Social media and online communities In the modern world many of us will be active online in multiple social media and online communities. Everything we are covering in this session can apply equally well to online

interactions as to physical conversations. However, in addition, there are other online opportunities to spark faith and gospel conversations through the things we post, especially Christian content. It is good to vary these with posts on other topics, to follow both Christian and not-yet-Christian friends and to comment and engage with discussion threads in constructive ways.

- Honest conversation with good friends and family There may well be some friends and family you know really well who you have never had a gospel conversation with. In these situations you have earned the right to have that conversation. You might want to pray and consider whether you should approach them and ask if they would mind talking about this. In fact we recommend you do. This might be something along the lines of ... "You know I am a Christian, and I was thinking the other day I have never really talked with you about what I believe or why. Would you mind if we had a coffee or dinner and I just shared with you a bit about that? I'm not trying to 'Bible-bash' you and we never need to talk about it again if you don't want to, but I would hate for us to have never really talked about this when it means so much to me." This may feel a bit strange at first, but with those you know well and who love you, an honest direct approach like this can break out of a pattern where something is just never talked about. After that initial conversation, do keep trying to create opportunities for further conversations, if they are open to it.
- Can I pray for you? If you hear someone describe a situation of pain or need, as well as offering to help practically you can offer to pray. Pray with them in the moment if they are happy for you to do so, or commit to pray for them afterwards if not. People always appreciate this and are touched even if they don't believe. This is a great way of starting a faith conversation.
- Miracles In the New Testament, miracles are often the way sharing conversations begin. If someone has given you permission to pray for them for a health issue, be open to the fact that you might see immediate healing. Do ask them how they feel after you have prayed. Alternatively you could talk about something miraculous you have experienced, or someone you know has experienced, or ask them if they have ever experienced something like that. It is much more common than we think, and people are far more open to the possibility than we think. It is a great way to open a faith conversation.
- Spirituality As already mentioned, most people today don't think of themselves as 'religious' but may well think of themselves as 'spiritual'. Therefore, if you introduce an element of spirituality into the conversation, then ask them "Are you a particularly spiritual person?" This can be a great opener.
- We shouldn't overdo this. The vast majority of our conversations with our notyet-Christian friends won't be spiritual ones. We don't want to turn into a crushing bore that turns every topic back to Jesus every time. That wouldn't be a great witness. However, some of our conversations can be on this. Aim for ...
 - o Initially one spiritual conversation a week, usually with different people, not always the same person, so we don't bore them.
 - o Increase this gradually to one a day, usually with different people, not always the same person, so we don't bore them.

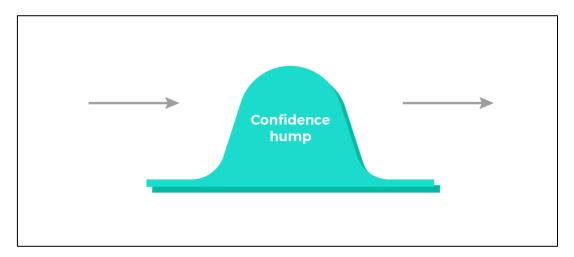
• This all begins in prayer. In your prayer time each morning think about when you will be spending time interacting with not-yet-Christians during the day (meetings, going to the office, lunch breaks, phone calls to friends and family members, meeting up with friends for coffee, evening classes etc.). Pray for an opportunity. Pray that God will help you create an opportunity. Build this into your daily prayer routine so you go into these times proactively seeking to spot and create opportunities. Then, as you go through your day, try and remember to have your spiritual radar switched on. When you are with not-yet-Christians you can ask God, "Who is here that you would like me to talk to about Jesus?" You will be surprised how often you get a strong sense and feel guided to a particular individual by the Holy Spirit. God already knows who is open to hearing more about him on any particular day and can lead us straight to them.



Courage to open your mouth

- Whether we are spotting an opportunity or creating an opportunity, we are going to have to open our mouths and <u>choose</u> to speak about our faith.
- Confidence hump Many of us find this hard. There is no way around this, we have to just summon up our courage and go for it. It will always feel awkward when you first start to do this. Just accept that; don't feel guilty. It might sound awkward to our own ears, but to others it doesn't at all, it seems perfectly natural. In the last session we talked about the confidence hump and this applies here as well. (Draw the confidence hump again). You have to just throw yourself over it. Remember, this is the hardest bit. Once you have made a start, the rest of the conversation will be easy. Also, the more often and regularly you throw yourself over that hump, the smaller it gets and the easier it becomes. Once you are in the habit of doing this, you will be away. You will take off and feel great liberation and excitement.

• What God wants from us is the courage to open our mouth and do our best. After that first step, he will help provide the words to say by his Holy Spirit.



General points to consider whether spotting or creating an opportunity

- Be patient with yourself It will take a bit of time for this to work smoothly and feel natural to you. It will feel awkward at first. You will duck it and make mistakes. Have a lot of grace and patience with yourself. God is delighted that you are trying. Don't worry if you feel you have had a go and you didn't do well, you have messed up. You have had the courage to have a go. That is what really matters to God. You will get the hang of it and it will start to feel natural and become second nature quicker than you think.
- <u>Go together</u> As we have already mentioned, this stuff is very hard to do alone. We should continue to do it together, being accountable to each other, encouraging each other and praying for each other as we step out and share more and more. Small groups are the perfect forum for this. Try checking in with each other each time you meet. How many sharing conversations have you had this week?
- <u>Avoid jargon</u> In all our conversation we should try to avoid Christian jargon which doesn't mean anything to not-yet-Christians.
- Ask questions we should see this as a genuine conversation, rather than as a
 one-way download of information. Ask questions and show an interest in the
 other person. This also fits with good education and communications theory.
 People personalise and engage when they have to think through what they
 believe about something, rather than just hear a monologue.
- Pray and listen to God throughout your conversation As you are in discussion be silently praying and listening to God. Communication needs to be tailored to the audience. Be asking God, "Where is this person at?" "What do they need to hear today?" Then follow your gut instinct in how you engage in the conversation and what you say.
- Don't get sucked into judgemental conversation about personal morality The Biblical model of discipleship is that Jesus meets people where they are and loves them as they are. All they require is repentance and faith in him to start their walk with him. Jesus does not require them to sort their lifestyles out before they come to know him. That happens through a slow process of discipleship and personal conviction afterwards. Therefore, avoid putting these hurdles before people by getting sucked into a long conversation on

controversial personal morality points. This will turn people off, not attract them.

Interview

• If there is time, interview a member of the church who is well-known for being really good at this. What's their approach? (You obviously need to pre-arrange with the individual. This is a great chance to vary the speaker, get some fun informal ideas etc.)

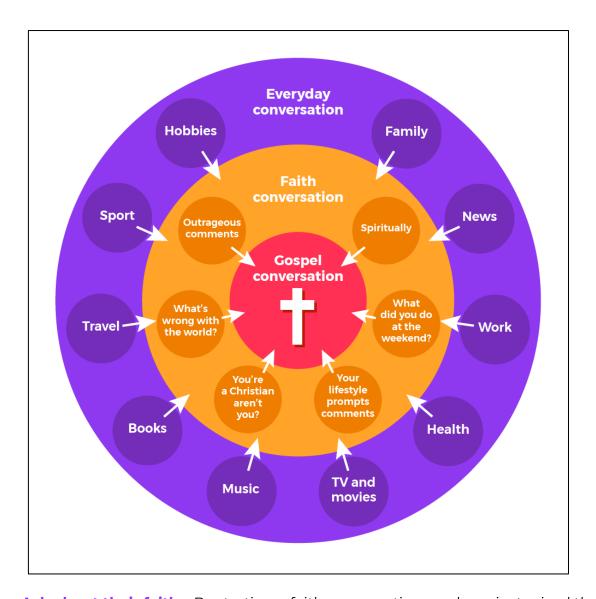
GROUP DISCUSSION 1: SPOT/CREATE THE OPPORTUNITY AND THE COURAGE TO SPEAK OUT (25 MINUTES)

- On your table split into pairs. You are going to role-play. One of you is seeking to share their faith, the other is a not-yet-Christian. Pick three of the everyday conversations we have identified in the outer circle. Sit quietly for three minutes and think about how your faith impacts your views or lifestyle in each of these topics. Plan how you will drop that into the conversation to turn it from an everyday conversation into a faith conversation. Don't worry about doing this perfectly, just pick what you can think of in that time and get on with it. Don't worry about feeling silly, just throw yourself into it and have a go. Once you have in mind how you will do it, role-play the conversations. Give feedback at the end of all three. Then swap and do the same for the other person. Remember to encourage each other and be gracious and patient with yourselves. If you finish, have another go starting with some other everyday topics of conversation.
- All come back together and have an open feedback session.
 - o What worked?
 - o What did you find difficult?

TALK 2: BRIDGING AND MOVING FROM THE EDGE TO THE CORE (25 MINUTES)

Bridging from a 'Faith conversation' to a 'Gospel conversation'

- Great, so having looked at how we get started and move 'Everyday conversations' into 'Faith conversations', now let's think about how we bridge from a 'Faith conversation' into a 'Gospel conversation'. (Refer back to the circle diagram as you do this.)
- We need to try and do this quickly, straight away if possible. If we aren't talking about Jesus and the core of the gospel, we aren't really evangelising. Our faith is not a religion or a series of theological positions, but a relationship with Jesus. Keep bringing it back to Jesus, Jesus, Jesus.
- Again intentionality is everything. This won't just happen. We need to think about how we will do it.
- There are many ways of doing this, and you might be able to think of many of them, but we are going to suggest two ways to focus on now.
- Add arrows inwards to demonstrate the bridging into the core on the circle diagram.



Ask about their faith - By starting a faith conversation you have just raised the issue of faith. Depending on the response, a natural and unthreatening next step is to ask them whether they have any kind of faith or belief. This is really helpful as it is a question which shows a genuine interest in people. We want to be drawing people into a two-way conversation, not just broadcasting oneway at them. This is how Jesus often did things, by posing questions and inviting people to think. Whatever the person says, it is important that we don't confront it and tell them why they are wrong, but affirm it, and then in the conversation that follows, help them to go deeper from where they are. Remember, our mind-set is not that we are 'Christians' and they are 'non-Christians' (i.e. we have to convince them why they are wrong), but rather we are Christians and they are 'not-yet Christians'. With this framing we are all on the same journey to deeper faith in Christ. We are further along, but atheists, agnostics, Hindus, Muslims etc. can all be on that same journey. An atheist is a seeker after truth and evidence - that's great, so are we; we can build on that. An agnostic is open-minded – that's great, so are we; we can explore further with them. A Hindu already recognises there is a spiritual side to life and believes in spiritual beings - that's great, so do we; we have a lot of common understanding not shared by atheists and agnostics that we can build on. A Muslim already knows there is only one God and that Jesus is a major prophet

- that's great, so do we. In each case, we can affirm what they already believe, but help them further along the road by showing there is more. Finally having asked someone about their faith, a very natural next step would be to explain ours, and thus we have bridged into a gospel conversation. This leads us straight into sharing our testimony as a natural next step in this conversation to explain how we came to believe what we believe.
- **Explain 'Why'** Another way we can all easily bridge from a faith conversation to a gospel conversation is to explain the 'why'. If we look at our diagram again, remember we said this can illustrate us as well as our conversations. The cross is at the centre of our lives as the most important thing that ultimately has an impact on all of our life. We then saw how we could turn an everyday conversation into a faith conversation by thinking about how our faith influences our views or approach to any everyday topic we are discussing. Having made that initial comment, if the other person is open and interested, we can then bridge into the gospel core by explaining 'why' our faith leads us to that view or behaviour. Keep bringing it back to Jesus. Our whole faith is based on Jesus and his death and resurrection, so ultimately anything we do or any view we hold that is influenced by our faith finds its ultimate explanation in Jesus. So the key to easily bridging from a faith conversation to a gospel conversation is to think about why the view or behaviour you have expressed in the faith conversation finds its ultimate explanation in the gospel and explain that. Again we can see why keeping the conversation personal, rather than abstract and theological, makes this easier. Once more, this leads us straight into sharing our testimony. It's a natural next step in the conversation.

Your Testimony

- So, we've considered some ways we might bridge from a faith conversation into a gospel conversation, now let's think about what we might say in a gospel conversation.
- We strongly suggest that you should aim to include two elements: your own testimony in brief, and a simple explanation of the heart of the gospel. Obviously, it won't always be possible to cover all of this in every conversation, but try and include as much as you can, always providing, of course, that you don't overwhelm the other person.
- We will consider both of these separately and then think about how we can bring them together. First, let's look at our own testimony.
- We saw in our first session how powerful story and your personal testimony is. People love people, people love stories, and you won't need to struggle to remember it. Your passion will shine through naturally.
- Remember that a story has a beginning, a middle and an end. In our testimony this means explaining ...
 - o What we believed before we found Jesus
 - o How we found Jesus, and
 - What our life has been like since
- By starting from what we believed before we found Jesus, we avoid confrontation between 'Christians' who are right, and 'non-Christians' who are wrong. The reality is, we too were once 'not-yet-Christians' around their side of the table. We are just a little further along the journey. We can tell other fellow travellers what we have found further along the path. "I haven't always been a Christian", "I didn't always go to church", "I never went to church until a few years ago", "When I was younger, going to church was just something I did

because my parents took me." All of these points are natural ways to lead on from an initial faith conversation. Some of us weren't raised as Christians and can remember a specific moment where we chose to follow Jesus. Others will have been born and brought up in Christian homes, or might not be able to think of a clear moment when we became a Christian because it was a more gradual process. However it happened; we all have a story. At some point in our lives we made a choice to follow Jesus for the first time, or to continue to follow him, and our faith became more real and alive for us than it was before.

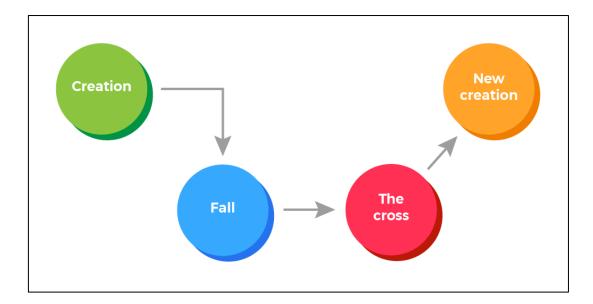
- When we talk about our life since finding Jesus, remember to be honest. Life still has its ups and downs. But deep down we have peace and assurance and know we are loved.
- We need to practice honing our explanation down to just one or two minutes, with a beginning, a middle and an end. We will practice this in a moment.
- (As a speaker you can demonstrate this now by sharing your own testimony.)
- As well as (or sometimes instead of) our personal story of how we came to faith, we can also share stories of times when we have seen God at work in our lives.
 It is worth setting aside some time to think, remember a few examples and practice sharing them briefly.



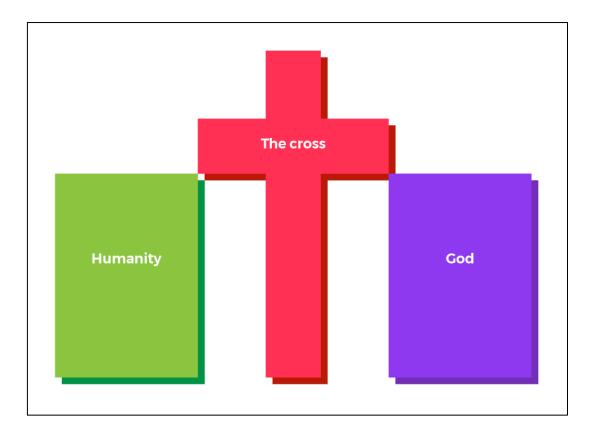
Explaining the Gospel

- So, having considered briefly how we share our testimony, let's look at how we might explain the core of the gospel and bring it back to Jesus.
- There are a few essential core elements that we need to try and cover. However, there are different entry points and ways of explaining the gospel.

- We are going to look at a few examples, but there are many others. (Depending on how much time you have you may not want to go through all of the examples below, pick a few to unpack.)
- Over time as we do this more and become more confident, we will be able to explain the gospel message in different ways to different people, depending on the person and the circumstance, just as Jesus used different approaches to explain the core of the gospel at different times.
- However, for now we encourage you to experiment with these different gospel explanations and find one that you feel comfortable with, can easily remember and that works for you.
- God's big story We covered this in our first session. It has four key elements
 - 1. Creation God created the world, including us.
 - 2. Fall We rebelled against God and messed up the world, breaking our relationship with God, each other and creation.
 - 3. Redemption God loved us so much, he came as Jesus to pay the price for our rebellion through his death and resurrection and restore all those relationships. This opened up a way for us to come back to God by saying sorry for the things we have done wrong and choosing to follow him.
 - 4. Glory Jesus will return to complete the work he began on the cross and restore the whole world to its perfect state.
 - There are several big advantages to this. First, it is holistic. It covers the entirety of God's big story, rather than being a narrower subset of it, just focusing on 'me'. Second, it is a story. As we have seen throughout this course, human beings love stories. That means it will be easier for you to remember and more natural to tell than any set of abstract theological points. But crucially, it will also be more interesting for people to hear and easier for them to remember. Avoid using the specific terms 'fall', 'redemption' and 'glory'. These are Christian jargon that won't make sense to most people. Just talk about the concepts and use terms like 'messed up/rebelled', 'rescue', 'restore' etc. In this explanation of the gospel (or any other) when you talk about the 'fall' it is better to avoid insisting on a very literal interpretation of this happening at a point in time in the Garden of Eden (even if you believe it). This is so far from modern, universally accepted understandings of science that you place huge barriers to people going further. Some Christians believe in a literal interpretation of the early chapters of Genesis, and some believe they are symbolic. Either way, figuring that out is a process that happens after we come to faith, not before. Instead if we talk about the world being a broken place, that nobody is perfect, and that all of us contribute to that brokenness, that is much easier for people to understand. We only have to switch on our TV screens to see this is true. You can also draw this explanation in a diagram which can help people remember. Draw the diagram from the first session which sets this out.



- Four spiritual laws This is a classic for evangelists, originally developed by Campus Crusade for Christ in the US in the 1950s, and since used in various forms (but essentially the same core message) by Christians around the world. This explains the gospel as follows ...
 - 1. God loves you and has a wonderful plan for your life.
 - 2. Humanity is sinful and separated from God. Therefore, we cannot know and experience God's love and plan for our life.
 - 3. Jesus Christ is God's only provision for our sin. Through him you can know and experience God's love and plan for your life.
 - 4. We must individually receive Jesus Christ as Saviour and Lord; then we can know and experience God's love and plan for our lives.
 - One of the advantages of this approach is that it makes the gospel very personal. It is all about the recipient, they are at the core. As a result, this approach doesn't cover the entirety of the gospel and God's big story. advancing the kingdom of God and restoring the whole of creation, as per the first approach. (We unpacked that in more detail at the start of Session 1 when we first considered God's big story and our place in it.) Instead, it just focuses on a narrower part of that story, individual salvation. However that is OK. It starts with the individual's need and can begin people on the journey of faith. Through ongoing learning and discipleship, their understanding will expand to see how their personal salvation fits into the wider story of God at work in creation. If you are using this approach, we advise you to find another word to use than 'sin' ('messed up', 'rebelled', 'turned our back on God', 'walked away from God' etc.), as again this is meaningless jargon to anyone who is not yet a Christian. Once again this can be represented as a diagram, drawing humanity and God and the chasm between us - created by sin - as you explain the second law. You can then add the cross as you explain the third law to show that Jesus has provided a way for reconciliation. Draw the diagram to explain this.



- <u>4 Points</u> Essentially this covers the same gospel core as the four spiritual laws, but more simply, in modern language ...
 - 1. God loves me.
 - 2. I have sinned.
 - 3. Jesus died for me.
 - 4. I need to decide to live for God.
 - o This approach also has a diagrammatic way of explaining it. The first point is represented by a heart, the second by an X, the third by the cross and the last by a question mark. (www.the4points.com) Once again we would encourage you to find a non-jargon alternative word for 'sinned'. Draw the diagram.



- Overall theological summary This version breaks down God's big story into a few more steps, and adds in more about our life after we become a Christian. It can be useful in talking about having a life of meaning and purpose.
 - 1. God created the world.
 - 2. Humanity rebelled against God.
 - 3. God came in Jesus to reconcile the world to God through his death and resurrection.

- 4. As a result, if we say sorry and follow in faith we come back to God.
- 5. Now we have a vision, a mission and a purpose to our lives, to follow Jesus in transforming and restoring the world.
- 6. Jesus will return and finalise this work.
- <u>Personalised gospel explanation</u> This version explains some key Christian concepts like 'sin' and 'repentance'. It also reorders some of the core steps of the gospel so the logical flow is that because we have all turned away from God, we need to say sorry and come back to him, and then explains that this is possible because of Jesus.
 - 1. God created humanity and the world.
 - 2. Humanity turned its back on God and evil (sin) entered the world (just look at world around us, we know this is true).
 - 3. We need to turn around and come back to him, say sorry (repentance) and begin living as he would have us live.
 - 4. The reason we can do this is because God came as Jesus to take the punishment for all the wrong we have done.
- What does it mean to be a Christian? This version is framed around a
 particular question that can often be present in faith and gospel conversations.
 - 1. Being a Christian is not about being good and perfect we are all bad (sin).
 - 2. The heart of being a Christian is about saying sorry (repentance) to God. Then trying our best to follow God and live well.
 - 3. Christians believe this can happen because God came as Jesus to take the punishment for all the wrong we have done.
- What will happen to me when I die? This version is framed around another common question.
 - 1. After we die, good people go to be with God (heaven) and bad people go to be without him (hell).
 - 2. The problem is we are all bad (sin) (just look at world around us, we know this is true). We are all going to be without him.
 - 3. But God didn't want this to happen and therefore came as Jesus. Jesus died on the cross to take the punishment for all the things we have done wrong.
 - 4. Therefore, if we say sorry (repentance) we are claiming what Jesus has done for us, all our sins are washed away and we can live with God from now on and go to be with him when we die.
- These are just some of the different ways in which the same core message of the gospel can be explained in short easy steps. There are of course many others, such as the Jesus at the Door card which uses nine questions to guide a conversation through the core of the gospel (www.iesusatthedoor.com).
- All of these models and illustrations of ways to explain the core of the gospel give you the building blocks. You don't have to just rely on these, you can experiment with putting the story together in slightly different ways to find one which works for you.
- So we should try and convey at least the core of this in our conversation if we can. That is why it is important to try and find ways to explain it clearly, but also briefly. However, remember the other person is always in control of the conversation, so do your best, but don't worry if we don't always have a chance to convey the whole gospel message every time. That's fine.
- It is worth always having tracts or leaflets on you (kept in a purse or a wallet). You can give these to those you are talking to as part of a gospel conversation.

They are also useful for you to refer to, to help you remember the main points of the gospel message. If appropriate look together at the tract and talk them through it as part of your conversation. These can be ordered from organisations like the 4 Points (www.the4points.com), Lifewords (www.lifewords.global) or Agape (www.agape.org.uk), or use specific resources like the Jesus at the Door card (www.jesusatthedoor.com). There are plenty of others available online if you just do a search. Many also have equivalent apps for your phone to help you remember and to look at together with a not-yet-Christian as part of your conversation.

Putting the two together

- The last thing we will look at in this session is how we put your story and the core explanation of the gospel together in a natural way.
- This is important because your story should lead people towards Jesus and a core explanation of the gospel. It is a witness statement that leads towards the discovery of a truth.
- Once again you won't always be able to fully explain all of this every time.
 Sometimes you will tell your story, sometimes you will explain the core of the gospel, when you can try and do both together. Don't worry if this doesn't happen every time though, that's fine.



• We have said that our decision to follow Jesus has been a three-part story. The middle part is how we met Jesus and chose to follow him. This is where a brief explanation of the gospel would most naturally fit. Think about when you became a Christian. What was it that convinced you when it was explained to you? How was it explained to you? Who explained it to you? Or if you grew up always knowing the gospel message, when did it become real for you? What made you see it in a new way? For example, "Before I was a Christian, I used to

believe it was just about being a good person, but then I discovered ...". "My friends explained to me that God had created the world, but we have broken it with our violence, selfishness, consumerism etc. We are all to blame. It just made so much sense to me ...". Thus, when you explain what it was that convinced you to follow Jesus, this is a natural place for you to fit in a brief explanation of the core of the gospel into your testimony. This whole approach, once again, has the huge advantage of putting you on the same side as the person you are talking to, rather than trying to drag them over to your side of an argument. You are re-telling the moment when you too were like them and didn't know Jesus. You are inviting them to see the wonderful good news of the gospel as you saw it, through your eyes.

- (As a speaker you can give an example now, by doing this with your story.)
- Once again, don't worry if this feels a bit awkward and unnatural at first, or if you try and feel it doesn't go well. It looks far more natural to the other person. Again, it will become easier and feel more natural with practice, so be patient with yourself. Just go with it. You are taking the first step and trying, and that is the important thing. It will get easier every time and be second nature very soon.
- So to recap (refer back to your original circle diagram), today we have looked at natural ways to drop an element of faith into an everyday conversation ... to turn it into a faith conversation. We have then looked at how to bridge from a faith conversation into a core gospel conversation about Jesus. Finally, we looked at how to briefly share your testimony, including within it a core explanation of the gospel.
- From there, the conversation will go in different directions, depending on who you are talking to, and it is very much a case of praying as you are talking and being led by the Holy Spirit in what you say. We will look at more of that next time in our session on apologetics.
- At some point, your conversation will end naturally. Remember, very few people will go from nowhere to a full conversion in a single conversation. The vast majority who are being called will want to explore, ask questions, take time, think about it and come to a decision. So take the mental pressure off. Your job is not to convert people on the spot and then wave them on their way. Your job is to share your faith and excite interest and then continue the conversation and invite people to come and meet other Christian friends around your local church to find out more. Over time, in that loving environment, they will be able to ask questions and make a decision. This also embeds people in an ongoing context of love and support, without which, even if they make a commitment, they will almost certainly drift away. In our fifth and final session, we will look at making that invite in more detail.
- For now though, it is time for another exercise.

GROUP DISCUSSION 2: BRIDGING AND MOVING FROM THE EDGE TO THE CORE (25 MINUTES)

• Split into new pairs. The more we practice this with different people, the more relaxed and comfortable we will be in sharing with different not-yet-Christians. Sit quietly for a few minutes and think about: 1) how you will tell your testimony with a beginning, middle and end, 2) how you would explain the gospel, and 3) ideally how you would tell your testimony with an explanation of the core of the gospel built into it. Then take it in turns to do each of those with each other. Give each other feedback and encouragement. What worked? What didn't

- work? Try it again. Get comfortable about trying, it not being perfect, and trying again.
- Now for another role-play. In the same pair, pick one of your topics from the
 previous exercise where we practiced turning an everyday conversation into a
 faith conversation. Practice re-running the whole conversation, starting with
 an everyday conversation, turning that into a faith conversation and then
 bridging into a gospel conversation, explaining your testimony with the gospel
 at the core. Take it in turns so you both have a go.
- All come back together and feedback.
 - o What worked?
 - o What did you find difficult?

HOMEWORK

At the end of this session, set the homework for everyone to try before the next session. Tell them that we will be checking in on how this has gone at the beginning of the next session. Encourage people that learning by doing is one of the most effective elements of the course, and having a go is the best way to learn. This time we are going to be putting what we have learnt into practice.

- Between now and the next session, try and practice turning an everyday conversation into a faith conversation once a day with a not-yet-Christian friend or family member. Remember what we have learnt this time. It is within our power to create opportunities, even when they don't come up naturally, so practice this and put it into action. Also remember that the other person is always in control of the conversation and not everyone will be open all the time, so expect many of these conversations not to go further than your opening comment. However, some will do, in which case practice bridging from a faith conversation into a gospel conversation.
- Pair up with someone from your group (if possible, someone other than the people you partnered with today). Arrange a time to meet. Practice role-playing the things you have learnt today, in particular putting them all together to go from an everyday conversation to a core gospel conversation that shares your testimony with the core of the gospel embedded in it. Take it in turns. Try three or four different entry points to the conversation each.
- Keep praying for the people you have identified in your network/personal mission map, both the ones you are in touch with already and the new ones you will reach out to. (If you haven't drawn your personal mission map yet, do so before the next session.)

PRAYER AND CLOSE

- We have covered a lot today. Well done.
- Give any practical notices and a closing prayer.
- Give people an opportunity to sign up to take other actions with Arise to help put their faith into action. This course is all about helping us to become more confident in sharing our faith through evangelism. However, Arise is also interested in helping Christians to roll out their faith and the kingdom of God in the other areas where broken relationships need to be restored: discipleship, fighting social injustice, eliminating poverty and restoring the environment. If you are interested, you can sign up to receive just one action each week that you can take to help transform our world, one step at a time. This is all free and Arise never asks for money. Just go to www.ariseuk.org/sign-up

- Give out the course notes for this session (or email them to the participants afterwards).
 - (www.ariseuk.org/application/files/9816/7173/1961/Equipped_to_Share_-_Participants_Notes.pdf)
- Ask people to fill out the feedback sheet before they leave. (www.ariseuk.org/application/files/3516/6081/0716/Equipped_to_Share_-__Feedback_Forms.pdf)

SESSION 4: APOLOGETICS

ARRIVAL

Coffee and cakes (or indeed do a meal if you want to). Small groups sit together at different tables. If your church doesn't have small groups, then ask people to sit at the same tables with the same people they sat with last time. If you have new individuals who have come along for the first time then guide them to a table, introduce them, and ask if they would mind joining that table for the rest of the course. (This is also a great way to help people who aren't in small groups to join one.)

WELCOME, WORSHIP AND PRAYER (15 MINUTES)

Welcome back those who came last time. Welcome any who are joining for the first time. Explain any practicalities about the evening. Explain that you want people to do the course together in groups. Explain that there will be course notes for the session given out at the end of the evening (or emailed to them after this session). Sing one or two worship songs to relax everyone into the evening and have a short time of prayer to lift it all to God.

CHECK IN ON HOMEWORK (15 MINUTES)

- Ask each group to discuss the homework first for ten minutes, then all come back together to feedback for five minutes. This is the homework we set last time...
 - Detween now and the next session, try and practice turning an everyday conversation into a faith conversation once a day with a not-yet-Christian friend or family member. Remember what we have learnt this time. It is within our power to create opportunities, even when they don't come up naturally, so practice this and put it into action. Also remember that the other person is always in control of the conversation and not everyone will be open all the time, so expect many of these conversations not to go further than your opening comment. However, some will do, in which case practice bridging from a faith conversation into a gospel conversation.
 - o Pair up with someone from your group (if possible, someone other than the people you partnered with today). Arrange a time to meet. Practice role-playing the things you have learnt today, in particular putting them all together to go from an everyday conversation to a core gospel conversation that shares your testimony with the core of the gospel

- embedded in it. Take it in turns. Try three or four different entry points to the conversation each.
- Keep praying for the people you have identified in your network/personal mission map, both the ones you are in touch with already and the new ones you will reach out to. (If you haven't drawn your personal mission map yet, do so before the next session.)
- During this check in try and get people to explore ...
 - o What did you learn about your way of sharing faith?
 - o Did it work?
 - o Have you adjusted it to find something you feel more comfortable with?
 - o Anything you found hard about this?
- Where people have had some successful sharing conversations, do draw these out and celebrate them. They will be hugely encouraging for others.
- If anyone has struggled, try to encourage others to suggest things they could try, rather than come up with all the answers yourself.

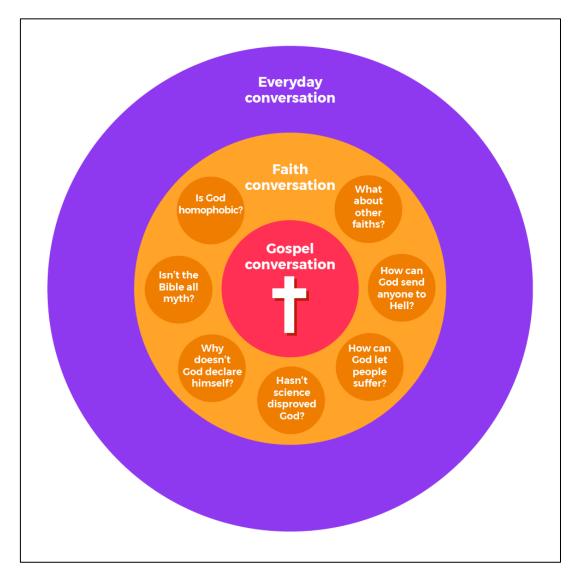
TALK 1: APOLOGETICS (15 MINUTES)

- Remind people where we are in the structure of the course, and that the course is designed around the arc of a sharing faith conversation ...
 - Theology
 - Connect
 - o Share
 - o Apologetics (the questions people raise)
 - o Invite
- So, today we are looking at Apologetics.
- Define apologetics. "Reasoned arguments or writings in justification of something, typically a theory or religious doctrine." 21
- Once we are truly into a gospel conversation, it will be very obvious and natural for people to come back with doubts, questions and disagreements with your beliefs. We then have to respond to these. In many faith sharing conversations, we will often find ourselves quickly into apologetics.
- This doesn't always happen, but it is good to be equipped for when it does.
- Ask people to call out the kind of doubts and challenges they have found when
 they have talked about their faith. Another way of asking the same question is
 to ask "What are the questions you don't want to be asked?" "What will you
 struggle to answer?" Write these down on flipchart paper as they are
 suggested. Explain we will spend the rest of this session working through them.
 If people don't cover all of these, add them yourself ...
 - o How can God allow innocent people to suffer?
 - o How can God send anyone to hell?
 - o Hasn't science disproved God?
 - o Isn't the Bible all myth, not history? Aren't there other books from the Bible that the church has suppressed?
 - o Is God homophobic?
 - o If God exists why doesn't he just declare himself?
 - o What about other faiths?

-

²¹ Oxford English Dictionary

- Before responding to any of these, let's spend a little time thinking about what drives them. It could be one of two things ...
 - 1. A genuine concern from someone who is open and interested but really wrestles with a difficult issue.
 - 2. A distraction from someone who loves a good argument.
- As we are talking, it is good to have open ears and be listening and praying.
 Which situation are we dealing with here and how should we respond? Let the Holy Spirit guide you.
- However, whichever we are dealing with, the way we handle apologetics conversations should be largely the same.
- Refer back to circles diagram from the last session. If you think about it, almost all of these questions move the conversation out from the gospel conversation core, back to a faith conversation. We will stop talking about Jesus, and start talking about less core faith issues. Show on the diagram how the issues you have listed all appear in the faith circle, they are not core gospel issues.



• Remember, we saw last time that unless we are talking about Jesus and the core of the gospel, we are not evangelising.

- We could spend hours arguing about faith and science or suffering, but unless we are talking about Jesus and the core of the gospel, we won't be helping the other person find the answer to their concerns.
- Therefore, we need to try and keep bringing it back to a gospel conversation.



- Again, this is not manipulative. As we saw in our last session, our entire faith hinges upon Jesus' death and resurrection. So, if we think about how we personally have considered each of these tough questions, ultimately, we will have found our own personal answers to them lying in the core of our faith in Jesus. So, once again we don't need to learn lots of different techniques when dealing with apologetics for how to move things back into a gospel conversation. We just need to think about how for us personally the answer to that difficult question can be found in, and rests on, Jesus. Once again, we need to think about the 'why'.
- Whether these questions come from a genuine concern from someone who is open and interested but really wrestles with a difficult issue, or are a distraction from someone who loves a good argument, either way we can best respond by showing how the answers rest on our faith in Jesus, and thus lead the conversation back into a core gospel conversation. As ever we should do all of this with "gentleness and respect" as the Bible says. (1 Peter 3: 15)

GROUP DISCUSSION 1: APOLOGETICS (30 MINUTES)

• Go through the tough apologetics questions you all brainstormed and give one to each small group. Ask the group to think about how they would answer it in a way that explains how the 'why' in each case leads back into a gospel conversation. Give some groups more than one question if you need to. Give them ten minutes to discuss it. Then bring the groups back together for each group to share their ideas, with the others responding and suggesting improvements for twenty minutes. Obviously, there is no one right answer in

each case. There are multiple ways that the 'why' of each of these tough issues leads back to Jesus. There are also many excellent Christian books and resources available on each of these subjects. The people in the groups will probably have read some of them. Ask them to recommend any they have found helpful that others might want to look up.

• If people are getting stuck, here are some ideas as to how we might do this in each case, to demonstrate how the 'why' of each of them can be found in Jesus

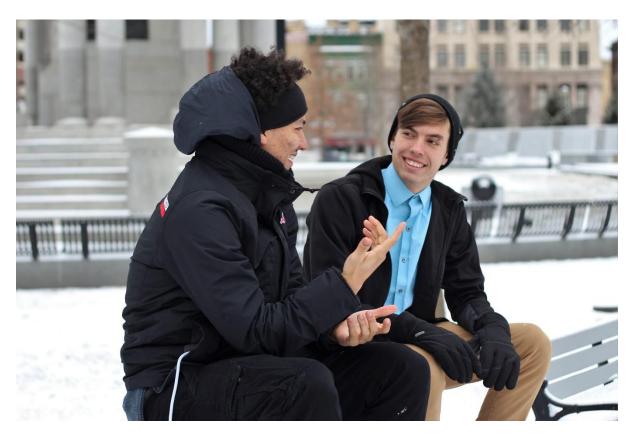
...

- o How can God allow innocent people to suffer? Remember God's big story. Suffering isn't caused by God; it is caused by humanity's rebellion against God. The vast majority of suffering is caused by other humans. Some suffering is caused by a broken natural order, also a result of humanity's rebellion. God can't instantly end it because he doesn't force himself on us. He gave us free will. If God prevented anyone ever acting in a way that would hurt someone else, he would turn us all into mindless automatons. We would no longer be human and free. However, God does want to end suffering. That's why he came as Jesus and died and was reborn, in order to take the punishment for the things we have done wrong and open a way back to him. We still live in a broken world until Jesus finally returns. But God's plan to end that suffering is for us to come to faith in Jesus and come back to him, and then live our lives to roll out his kingdom of perfect peace and justice and restored relationships. Therefore, we all become agents of change in our world, to fight against and reduce suffering with love, not because we are mindless robots, but because we choose to. Will you sign up for that?
- o This is a theologically correct response, but it can also be hard to swallow or leave people cold. The truth is there are no easy pat answers to suffering. Even in the Bible, when Job asks this question, he doesn't receive a clear answer. Instead God reveals the wonders of the whole of creation, and Job realises that even though he still doesn't understand why suffering occurs, he knows he can trust that God knows what he is doing. (Job 38 42) We see this ultimately in Jesus' death on the cross for all of us. Even though we don't understand why suffering occurs, we see in Jesus a God that loves us so much that he underwent a terrible death for us. It is inconceivable that a God that loves us so much would allow such suffering if there was any other way. Thus, even though we still don't fully understand why suffering occurs, we know we can trust the God who loves us so much, as demonstrated through Jesus love and death for all on the cross.
- O How can God send anyone to hell? Again as we saw in God's big story, God has given us free will and won't force himself on us. We have rejected him and walked away from him. Hell is not some medieval torture chamber; it is existence without God. If we have chosen not to follow God, we have rejected him. We have chosen not to be with him. He won't force himself on us, it's our choice. That is why Jesus came, died and was reborn, to offer us a way back to him. Will you choose God now?
- Hasn't science disproved God? Science is wonderful. So many leading scientists are Christians. It is an amazing gift of God to understand how creation works. There is nothing in it that threatens our faith. That is a category error. Science can tell us everything about 'how' creation works, but nothing about 'why' it works. Some elements of science can be read as challenging Biblical beliefs. Instead of getting sucked into debating

these, point out that your faith is not based on whether the early chapters of Genesis are literally true or not, or any other area of the Bible that might superficially appear to be challenged by science. Our faith is based on the historical fact of Jesus' death and resurrection. If that is true, then everything he said, believed and taught must be true, even if we don't fully understand how we reconcile all of that to modern science. Our faith stands or falls on Jesus' death and resurrection, so discuss that, rather than some area of science that appears to challenge part of the Bible.

- Isn't the Bible all myth, not history? Aren't there other books from the Bible that the church has suppressed? Actually the Bible holds up incredibly well to historical scrutiny. The gospels which contain the accounts of Jesus' life are incredibly early written sources, produced while living witnesses to Jesus' life were still around to confirm them. We have very early copies of the gospels and other Biblical texts still existing, and they have come down to us unchanged through history. They are extremely well established. The alternative gospels were all written much later, by minor sects. We can rely on the accuracy of the story of Jesus' death and resurrection, and that it is a historical reality.
- Is God homophobic? All Christians agree that God loves everyone radically. Some Christians believe that the Bible is specifically against homosexual acts, but not against the people who commit them, they are still deeply loved by God. Other Christians believe that those statements in the Bible are either misunderstood or must be understood within their historical context and shouldn't apply to monogamous homosexual relationships today. The global Christian community is a large one, with many diverse views on different subjects, such as politics, economics, just war or pacifism. It can hold these different views within its community. Either way, this is absolutely not the core of what I or other Christians believe. It is a side issue in the Bible, with very few verses on it. What is core is God's big story of creation, fall, redemption and glory, and Jesus' death and resurrection at the core of that. That is the entry point to knowing God. Whatever you do or don't believe on sexuality comes after that. If you follow Jesus, pray about it, talk to others, and he will bring you to a place where you feel settled in your mind on the issue. But all of that comes later along the journey. There will be lots of other questions you will have and other things you want to figure out as well. It isn't a barrier to you beginning that journey.
- o If God exists why doesn't he just declare himself? It's about faith and relationship and choosing to follow God because we love him. God gave us free will and wants us to choose to follow him because we want to, not because we have to. Naked scientific proof that is unanswerable would mean God is just fact; there is no need for faith or repentance. There is no choice, no freedom. God has given proof in coming in Jesus, but not unanswerable proof, proof that we have to investigate and come to a choice about. We have to choose to trust him, rather than have no choice but to trust him. The proof God has given is by coming as Jesus to die and rise again as a historical reality.
- What about other faiths? Rather than confront, affirm the good things that can be found in any faith. To recap from our last session, an atheist is a seeker after truth and evidence – that's great, so are we; we can build on that. An agnostic is open-minded – that's great, so are we; we can

explore further with them. A Hindu already recognises there is a spiritual side to life and believes in spiritual beings – that's great, so do we; we have a lot of common understanding that atheists and agnostics don't, much we can build on. A Muslim already knows there is only one God and that Jesus is a major prophet – that's great, so do we; they are so close. But we believe that the truth others see only in part, is revealed in full in Jesus' death and resurrection. The many millions of people who have come to follow Jesus from all of those backgrounds don't see that they were fundamentally wrong in their former beliefs, but that they didn't fully understand. Now they do fully understand, and have something even better, because they have heard the good news of Jesus' death and resurrection.



TALK 2: LAST THOUGHTS ON APOLOGETICS AND QUESTIONS, QUESTIONS, QUESTIONS (15 MINUTES)

- Affirm the answers the groups came up with. This should have equipped them with a lot of tools they can use.
- A few last thoughts ...
- Again try and get on the same side in the discussion, so it isn't adversarial. Don't
 dismiss the questions people raise. It's good that people have them. It often
 shows that they are wrestling, thinking and engaging. We should acknowledge
 that they are important and tricky issues.
- Some of the things people say you may find outrageous and strongly disagree with. But don't get riled. Stay calm. Agree to disagree. It's not about winning. God doesn't need you to defend him, he can look after himself. An argument gets nowhere and only endorses a negative perception of Christian behaviour. Our behaviour and our attitude can often speak more about Jesus than our words.

- Don't feel you have to be an expert, just be honest about how you personally see those issues. This will keep it personal and again will bring it back to the core.
- One answer you can use in any discussion On any of these areas if we are not sure what to say there is one honest answer we can use in any discussion, which takes us straight back into a gospel conversation, "Look I don't know the answer to that question. But my faith is not based on that. My faith is based on Jesus' death and resurrection. If that is true, then everything else (including this issue) must have an answer and will fall into place, if not then it all unravels, so let's discuss that."
- Alternatively, if you don't know the answer to a question just be honest and say so. It is a great opportunity to agree a time and place to meet again and continue the conversation after you have done some research. There are lots of good books and other resources out there from Christians on these subjects. Ask Christian friends for recommendations. Perhaps give one to your friend to read or discuss it together.
- Another option is to invite them to church to talk with your church leaders about the topic. Ultimately, if they have serious questions on some of these tough issues, we might give them lots of thoughts that can help (especially in showing how the ultimate answers to those challenges can be found in Jesus' death and resurrection), but all their questions are not going to be resolved in one conversation. They need time to talk with others, think about it, maybe read something. We want those we are making connections with to start coming to our church community where they can explore more about faith in a context of friendship and support. If they have questions like these that need answers, that is a great opportunity to invite them. We will talk much more about this in the next session.
- Alongside apologetics, as our conversations continue, we need to also remember to keep asking questions. All good educational practice and theory is that people don't learn from a one-way download of information. It is in the conversation and helping people figure it out for themselves that learning occurs. Therefore, continuing to ask questions about what the other person thinks, feels or believes about the particular thing you are discussing, helps that process. It also keeps on personalising the conversation to that individual, rather than being an abstract argument.
- We need to be led by the Holy Spirit in our conversations from here. See where the conversation goes. Just go with it depending on what people are interested in, but keep bringing it back to a core gospel conversation if you can. Keep bringing it back to Jesus.
- Remember to pray and listen to God throughout your conversation. As you are
 in discussion, do be silently praying and listening to God. Communication is a
 two-way process and needs to be tailored to the audience. Keep asking God
 "Where is this person at?", "What do they need to hear today?", and follow your
 gut instinct in how you engage in the conversation and what you say.

Interview

• If there is time, interview a member of the church who is well-known for being really good at this. What's their approach? (You obviously need to pre-arrange with the individual. This is a great chance to vary the speaker, get some fun informal ideas etc.)



GROUP DISCUSSION 2: ROLE-PLAY RECAP (30 MINUTES)

- Refer back to the circles diagram. We are now going to practice again roleplaying the whole conversation we have discussed over the last two sessions, now integrating apologetics. Split into twos again. If possible, find a different partner this time. The more we practice this with different people, the more relaxed and comfortable we will become. Pick a normal conversation topic to discuss. One of you will seek to share their faith by turning an everyday conversation into a faith conversation, and then bridge this into a gospel conversation. Think about how you will do it for a couple of minutes before beginning the exercise. The other person should pick one of the areas of challenge we have discussed today, then without telling the other person, drop it into the conversation at any point. The person seeking to share their faith should then seek to respond to this in such a way that takes it back into a gospel conversation. When you have done this, swap over. If you finish and have time, pick another everyday conversation topic and another challenge issue and repeat the exercise. Give feedback and encouragement to each other. What worked? What didn't work? Try it again. Get comfortable about trying, it not being perfect and trying again. Remember to be gracious and patient with yourselves.
- All come back together and have an open feedback session.
 - o What worked?
 - o What did you find difficult?

HOMEWORK

At the end of this session, set the homework for everyone to try before the next session. Tell them that we will be checking in on how this has gone at the beginning of the next session. Encourage people that learning by doing is one of the most effective elements of the course, and having a go is the best way to learn.

Therefore, the homework this time is the same as for the last session, but now also integrating what we have learned about apologetics.

- Between now and the next session, try and practice turning an everyday conversation into a faith conversation once a day with a not-yet-Christian friend or family member. Remember what we have learnt. It is within our power to create opportunities, even when they don't come up naturally, so practice this and put it into action. Also remember that the other person is always in control of the conversation and not everyone will be open all the time, so expect many of these conversations not to go further than your opening comment. However, some will do, in which case practice bridging from a faith conversation into a gospel conversation.
- Pair up with someone from your group (if possible, someone other than the people you have partnered with before). Arrange a time to meet. Practice role-playing the things you have learnt, in particular putting them all together to go from an everyday conversation to a core gospel conversation that shares your testimony with the core of the gospel embedded in it, as we did last time. This time the other person should also throw in one of the challenging questions, so we can practice answering in a way that again leads back into a gospel conversation. Take it in turns. Try three or four different entry points to the conversation each.
- Keep praying for the people you have identified in your network/personal mission map, both the ones you are in touch with already and the new ones you will reach out to. (If you haven't drawn your personal mission map yet, do so before the next session.)

PRAYER AND CLOSE

- Give any practical notices and a closing prayer.
- Give people an opportunity to sign up to take other actions with Arise to help put their faith into action. This course is all about helping us to become more confident in sharing our faith through evangelism. However, Arise is also interested in helping Christians to roll out their faith and the kingdom of God in the other areas where broken relationships need to be restored: discipleship, fighting social injustice, eliminating poverty and restoring the environment. If you are interested, you can sign up to receive just one action each week that you can take to help transform our world, one step at a time. This is all free and Arise never asks for money. Just go to www.ariseuk.org/sign-up
- Give out the course notes for this session (or email them to the participants afterwards).
 - (www.ariseuk.org/application/files/9816/7173/1961/Equipped_to_Share_-_Participants_Notes.pdf)
- Ask people to fill out the feedback sheet before they leave. (www.ariseuk.org/application/files/3516/6081/0716/Equipped_to_Share_-_Feedback_Forms.pdf)

SESSION 5: INVITE

ARRIVAL

Coffee and cakes (or indeed do a meal if you want to). Small groups sit together at different tables. If your church doesn't have small groups, then as this is the last session, we strongly encourage you to start them. Ask the people who have sat together throughout this course to commit to meeting regularly together and starting a small group. If you already have small groups which have sat together, then this session is a great opportunity to encourage the people who have come, but aren't usually in small groups, to join the small group they have engaged with during the course.

WELCOME, WORSHIP AND PRAYER (5 MINUTES)

Welcome back those who came last time. Welcome any who are joining for the first time. Explain any practicalities about the evening. Explain that there will be course notes for the session given out at the end of the evening (or emailed to them after this session). Sing one or two worship songs to relax everyone into the evening and have a short time of prayer to lift it all to God.

CHECK IN ON HOMEWORK (15 MINUTES)

- Ask each group to discuss the homework first for ten minutes, then all come back together to feedback for five minutes. This is the homework we set last time...
 - Between now and the next session, try and practice turning an everyday conversation into a faith conversation once a day with a not-yet-Christian friend or family member. Remember what we have learnt. It is within our power to create opportunities, even when they don't come up naturally, so practice this and put it into action. Also remember that the other person is always in control of the conversation and not everyone will be open all the time, so expect many of these conversations not to go further than your opening comment. However, some will do, in which case practice bridging from a faith conversation into a gospel conversation.
 - o Pair up with someone from your group (if possible, someone other than the people you have partnered with before). Arrange a time to meet. Practice role-playing the things you have learnt, in particular putting them all together to go from an everyday conversation to a core gospel conversation that shares your testimony with the core of the gospel embedded in it, as we did last time. This time the other person should

also throw in one of the challenging questions, so we can practice answering in a way that again leads back into a gospel conversation. Take it in turns. Try three or four different entry points to the conversation each.

- Keep praying for the people you have identified in your network/personal mission map, both the ones you are in touch with already and the new ones you will reach out to. (If you haven't drawn your personal mission map yet, do so before the next session.)
- During this check in try and get people to explore ...
 - o What did you learn about your way of sharing faith?
 - o Did it work?
 - o Have you adjusted it to find something you feel more comfortable with?
 - o Anything you found hard about this?
- Where people have had some successful sharing conversations, do draw these out and celebrate them. They will be hugely encouraging for others.
- If anyone has struggled, try to encourage others to suggest things they could try, rather than come up with all the answers yourself.

TALK 1: INVITE AND COMMIT (15 MINUTES)

Invite

- Remind people where we are in the structure of the course, and that the course is designed around the arc of a sharing faith conversation ...
 - Theology
 - Connect
 - o Share
 - o Apologetics (the questions people raise)
 - o Invite
- o So, today we are looking at Invite.
- Ask some of these questions to the room. See what responses come back. Use this to draw people in ...
 - o Have you invited people to church before? What responses have you had?
 - o Who do we know that is ready to be invited?
 - o What events could we invite people to?
- o In the first talk, we will cover how you invite people in your conversation. However, you may have questions about exactly what you are inviting people to, and whether your friends and family are ready for church services yet. We will cover that in the second talk.
- So ... we have had our faith sharing conversation. It has gone well. But people seldom come to faith in one conversation. The vast majority come to faith over time, as they question and their questions are answered. What we have been doing is exciting interest. So where do we go from here?
- We need to invite them along to church to continue the conversation. We need to draw them in so they make friends with Christians in our local church and the network of friendships that surrounds it. Then over time, their questions will be answered; they will make a commitment and grow. Remember, we are not in the business of winning converts but winning disciples. Christianity is a team sport. It is very hard to do it alone and in isolation. Our interested, not-yet-Christian needs to be in an environment where they are spending time with Christians, making friends, and having their questions answered. Once they

- have made a commitment, they need to continue in this environment so they can be discipled and grow in their faith. We need to get them into church.
- Our local church family network should be a loving, welcoming, non-threatening community where people are welcomed for who they are, and find acceptance and belonging. This is the fertile atmosphere in which their questions can be explored and they will come to faith.
- In the New Testament, it was this loving, caring atmosphere that was <u>the</u> critical thing which led to the growth of the church.
- "They devoted themselves to the apostles' teaching and to fellowship, to the breaking of bread and to prayer. Everyone was filled with awe at the many wonders and signs performed by the apostles. All the believers were together and had everything in common. They sold property and possessions to give to anyone who had need. Every day they continued to meet together in the temple courts. They broke bread in their homes and ate together with glad and sincere hearts, praising God and enjoying the favour of all the people. And the Lord added to their number daily those who were being saved." (Acts 2: 42 47)
- "All the believers were one in heart and mind. No one claimed that any of their possessions was their own, but they shared everything they had. With great power the apostles continued to testify to the resurrection of the Lord Jesus. And God's grace was so powerfully at work in them all that there were no needy persons among them. For from time to time those who owned land or houses sold them, brought the money from the sales and put it at the apostles' feet, and it was distributed to anyone who had need." (Acts 4: 32 - 35)
- This was also true in the early church after New Testament times. The early church father Tertullian (160 220 AD) reported how non-believers would remark "See how they love one another!" ²²
- This is also true today. "People will come to church for many reasons, but they will stay for only one friendship. People aren't looking for a friendly church; they're looking for a church where they can make friends." ²³ Exactly the same rule applies whether people are Christian or not-yet-Christians. If they make friends, they will stay, if they don't, they will go.
- "The web of relationships, friendships, and acquaintances that Christians normally have makes up the net into which not-yet-Christians will swim. We believe the missional-incarnational church will spend more time on building friendships than it will on developing religious programs." ²⁴
- Therefore, we need to create an environment which is loving and welcoming to all in our churches. We need to be radically caring and loving towards each other, meeting each other's needs. None amongst us should be in trouble. We should all be supporting each other.
- We can all help with this. One simple, practical thing we can all do is to always look around for those who no one else is talking to during the informal social times before and after a church service. Make a special effort to go and talk to them. No one should be left out. This is exactly what Jesus would have done.

²² Tertullian, *Apologeticum*, (197), 39: 7

²³ Nicky Gumbel: 'People come to church for many reasons, they stay for one – friendship', Christian Today, (2014)

²⁴ Michael Frost & Alan Hirsch, The Shaping of Things to Come, (2013), p. 65



- As our friends are drawn in and start coming, we need to put the time in to keep walking alongside them, be there to answer their questions, spend time with them and invest in them on their journey to faith.
- When it comes to those people who we have shared our faith with online through social media, they too need to join and be physically present in a church if they are to make Christian friends and their faith is to take root, grow and last. If they live locally, you can invite them to come to your church. If not, then do some research and find a good church in their area that you can encourage them to go to and connect. Maybe ask if you can put them in touch with the leaders of that church, or with a local Christian friend if you know anyone in that area. Obviously, it is important to follow the usual rules of safe behaviour online. Sadly people may not be who they claim to be. Never arrange to meet anyone privately. Instead encourage them to come and meet you at a public church service.

Commit

- At some point when our friends and family are ready, they need to make that specific step of commitment and give their lives to Jesus.
- You might not be there when this happens, but you might be.
- Do be praying and listening to God in your conversations with your friends and family at this stage. They might need a gentle suggestion or prompt if you feel they are ready to take this step.
- All that we need to do is pray to God, say sorry for the things we have done wrong and say we want to follow Jesus for the rest of our lives. There are no magic words, we can use any words that express this.
- You might want to encourage them to say this in their own words. They might say it in their head or out loud, or you might pray it for them and ask that they follow and agree in their hearts.

- Afterwards, make sure they have a Bible of their own and encourage them to read a little bit each day (starting with the gospels and the New Testament), and to pray daily.
- They will still have many questions after this, so as we have seen, it is really important that we get them embedded in church and a small group straight away. Otherwise, they will almost certainly drift and their new faith evaporate. We also need to continue to walk with them and support them as a friend, to ensure they are in really fertile soil to be discipled and for their faith to grow.

<u>Interview</u>

• If there is time, interview a member of the church who is well-known for being really good at this. What's their approach? (You obviously need to pre-arrange with the individual. This is a great chance to vary the speaker, get some fun informal ideas etc.) In this slot you might also want to ask if there are people in the group who were invited to come to church as not-yet-Christians. How did it feel?

GROUP DISCUSSION 1: INVITE (20 MINUTES)

- Refer back to the circles diagram. Remember what we have seen throughout this course; it is practice, practice, practice that will make this become easier and more natural to us. That is why we keep re-doing this. We are now going to repeat the role-play exercise from the last two sessions. Get into pairs (if possible different pairs from previous activities) and re-run the conversation from everyday conversation to gospel conversation. Pick any particular everyday conversation entry point that you want. Think for a couple of minutes about how you will turn this into a faith conversation, and then go for it. Leave apologetics out this time, just for reasons of time. This time also try and close out the conversation with an invitation. When you have finished, swap. When you have both finished, pick a different everyday conversation entry point and re-run the exercise, again making sure you get to the invite. Give feedback and encouragement to each other. What worked? What didn't work? Try it again. Get comfortable about trying, it not being perfect and trying again. Remember to be gracious and patient with yourselves.
- All come back together and have an open feedback session.
 - o What worked?
 - o What did you find difficult?

TALK 2: WHAT IF THEY WOULDN'T COME TO CHURCH? AND PLANTING NEW CHURCHES (15 MINUTES)

What if they wouldn't come to church?

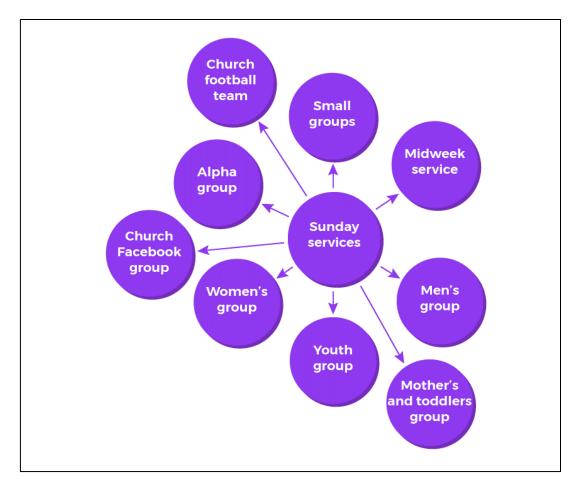
- Having done all of that, we can probably think of people we know who might be interested in exploring following Jesus, but would never come to our church services. At least not yet. So where do we invite them if not to church? Is them not fitting with our style of meeting an impossible barrier to them coming to know Jesus? Surely that can't be right?
- There are two things we need to think about here ...
- 1. Make our services more welcoming
 - o First, how do we make our services as open, non-threatening and engaging as possible, so they become places people want to come?

- o A local church is simply God's people meeting together to worship, learn and support each other.
- o That's it. So any tradition sung worship, worship bands, organs, pews, sermons, meeting on Sunday mornings, liturgy, PowerPoints, coffee the whole lot is all up for grabs. If it is getting in the way of discipling people and making not-yet-Christians welcome, then it needs to go.
- o It is key to note here, traditional services can be attractive to many notyet-Christians, and modern worship music and open prayer times can become a tradition that stifles life. So this is not just about replacing an older style of church with a newer one; it is changing anything that gets in the way.
- o This also means experimenting, changing things, trying new things to find what works to prevent us becoming stale. Consider whether you always have to meet in the church building, why not somewhere else? Explore different types of meeting for different constituents with different needs. Maybe get rid of sermons and have more Bible studies and interactive workshop style teaching that engage and involve people more. Should you eat together regularly when you meet? Look at anything that make your services a welcoming, non-weird and fun place to be.
- o Also consider running special one-off events and services where you can invite not-yet-Christians.
- o Courses like the Alpha (<u>www.alpha.org</u>) or Christianity Explored (<u>www.christinaityexplored.org</u>) have been amazingly fruitful places where people can come, make friends, explore their faith questions over time and start to belong as part of the wider extended local church.
- o But even more importantly ...

2. Expand our understanding of what our local church is

- o Even if we make our services much more attractive, they still won't work for everyone.
- o But the truth is, our local church is so much more than just the services we hold in our building.
- Early churches were much smaller and more informal. They met in people's homes, and spread and grew quickly. Actual church buildings don't start turning up in the archaeological record until the third century. That means for over 200 years, during one of the fastest, most dynamic periods of church growth in history, it never occurred to any Christian that they needed a special building in which to hold services.
- o Introduce another conceptual model to the group by drawing it on the flipchart. In Session 2, we drew our small group mission map. Now let's draw our local church network. Begin with a bubble in the middle which is your Sunday service/s. But of course our local church is about so much more than just our Sunday service/s. Ask everyone to identify the other spaces where they meet together as local church. These might be small groups, Alpha or Christianity Explored groups, discipleship courses, mothers and toddlers groups, mid-week services, youth groups, church football team, men's and women's groups, any online church social media groups, even a group that goes to the pub after the evening service on a Sunday etc. Draw these as other circles branching out from your central circle and label them. Draw the ones that you think of as closer in to the core of your life as a church closer to the middle, and the ones that feel a bit tenuous further out on the edge. When you all agree

you have pretty much mapped the church, help people to think about this whole picture as the true local church. Therefore there are several different places we can invite people. It doesn't have to be a full Sunday service. How do we make sure not-yet-Christians are being given the opportunity to be discipled and have their questions answered in these other spaces as well? How do we draw them further into our life as a church, and involve them in different groups, not keep them just docking into one space on the edge?



o Now pose the question: "Do we need to be still more radical and add other circles even further on the edge than this?" "Do we need to create other safe spaces to invite other particular constituencies to?" You will get a chance to answer this in the next exercise. Now ask people to identify the major communities in your local area. These might be major employers, schools, particular ethnic communities, nursing homes, the local skate park, particular housing estates, sports clubs, online social media communities, the local prison etc. Draw these as separate circles on your chart, but disconnected from the main church network, around the edge.



- Ask if anyone has any connection with any of these spaces. (If so, we will have drawn these on our small group mission maps in Session 2.) Where there is more than one person indicating a particular group, ask if they were aware of this? Ask if there is potential for them to plant a little expression of our 'church' within these communities and meet together regularly there. This might be an office weekly prayer and breakfast club, an office Friday night beer in a pub and a short talk evening, starting a new small group in one of your houses on a particular estate, an online social media group for locals who are interested etc. Maybe this is already happening? If not ... we are about to break for another exercise soon. Instead of joining in with that, you folks sit together and discuss whether this is a possibility for you. Encourage everyone to see these potential new expressions as another legitimate part of our local church congregation that we can invite not-yet-Christians to? How can we support them through prayer, through regular updates in our main services so everyone knows they are happening etc.?
- o If only one of you said yes to some of these communities, then explore in the conversation how we can be praying for you. As you share your faith with people in these communities, and find those who are open, then you could invite them to one of our congregational spaces. However, if that isn't going to work with that person, then why not suggest you meet with them within that community, and maybe make that a regular thing

and also invite others from that community who are interested to come. Instead of calling people out of the communities they are in, we are going to them. As these ideas form, think about how we as a church see that as a legitimate part of our extended church network? How do we help discipleship to take place within it? (On the diagram connect with a dashed line any of the circles on the edge where you have identified a small group or an individual who might be interested in setting up an expression of your local church there.)



o Some of the circles you have drawn may not be connected to anyone from the church. How are these people going to hear the gospel? Do some of us need to pray and think about building connections into these communities – as we saw in our second session – and add them to our personal mission maps? Do we as a local church feel called to go into these communities? Do we need to do something more intentional together as a church? It maybe that we don't for all those groups. We can't do everything. Or maybe it's not for now, but for later. However, let's challenge ourselves. If we are the local church here, then we should be trying to make inroads into most of these places.



- So now, looking at our map we have a much broader vision of what our local church is and many more places where we can invite not-yet-Christians. None of these separate meeting places are churches in their own right. They don't have the depth of experience, variety of members, breadth of worship etc. to be that. Also they need to be linked into the wider local church and the global church. The Bible has no model of local church in complete isolation from the wider global church. However, they are very much part of our extended local church. Of course, we do want to create connections between these communities wherever we can, and we do want to draw people in from the communities more on the edge to the centre to access even more discipleship and teaching. However, that can happen over time as people grow and mature in their faith. We should also be putting emphasis on the other direction as well. How are we promoting good discipleship within all the communities we consider more out there on the edges? In particular, we need to think about how we bring not-yet-Christians into small groups for ongoing discipleship with a small group of believers.
- o (This second talk in this session may well open up a whole bunch of new ideas and possible new initiatives for you as a church. Obviously, all of that can't be worked out and set in motion in the short time remaining in this final session of the course. So, before holding this session, do pray and think about how you want to open this up. What is right for your church at this time? Do think about how you will help people to take forward any ideas that emerge here that seem to be real possibilities for new spaces for your local church.)

Planting new churches

- As your church starts to grow through what we have learnt in this course, you might at some point want to consider a formal church plant.
- This goes beyond the many expressions of your networked local church that we have been talking about. It is the permanent planting of a new local church in a new area.
- Remember back to our first session this goes beyond the local congregation evangelising their local community, it is the missionary community.

- This involves seeing who in your local church family feels the call to go and plant a new church and then commissioning and sending a group to do this.
- Remember, keeping churches smaller and dynamic, and spreading and growing, is the Biblical model.

GROUP DISCUSSION 2: WHAT IF THEY WOULDN'T COME TO CHURCH? AND PLANTING NEW CHURCHES (20 MINUTES)

In your small groups, discuss how you think you as a church are doing in creating a network of local congregational spaces which are relevant and non-threatening to invite people into. Are there things you are not currently doing that you think you should be doing? What can you also do as a small group? Write your ideas up on a piece of flipchart paper. Do this for fifteen minutes and then we will come back together and share and discuss the ideas for five minutes. Remember, in the last talk you may have identified some people who have a shared vision for reaching out into one of your local communities already. In this session – instead of them joining in this exercise on the tables they have been in throughout the course – ask them to sit together at a new table. Use this same fifteen minutes to pray and brainstorm about what they might want to do in that community. Then feed that back to the wider church in the last five minutes.

TALK 3: HOMEWORK – BUILD IT INTO THE ONGOING LIFE OF YOUR SMALL GROUP (10 MINUTES)

- At the beginning of this course we said that no course alone will transform your approach to evangelism. It is the ongoing putting what you have learnt into practice with others that results in real change.
- We have come to the end of the course, so rather than just set homework for the next session, now is the time to consider how we do this in an ongoing way.
- The good news is we have already been starting to do it over the last three sessions.
- If we don't do anything, nothing will change. If we try and do everything, it will be too much and we will give up very quickly. So, we have just two simple things that we can all each do, and two simple things that we can do together when we meet as small groups to build into our regular routine.
- List the following up on a sheet of flipchart paper divided into two columns, one headed as 'me', one as 'my group'.

As individuals

- 1. Pray for your personal mission map daily Remember your personal mission map. Will you commit to pray for the people and communities on it every day in your prayer times. Remember, nothing happens without prayer, and it all begins in prayer. Pray that Jesus will draw the people on your map to himself, that you will have sharing conversations with them, and that they will come to faith. If when you made the map, you found you didn't have many not-yet-Christians on your list because almost all your time was with other Christians, then keep asking God to challenge you on this. Identify the things you will stop in order to release more time, and the new groups you want to reach into. Add them to your personal mission map and keep updating it as you go. (If you haven't drawn your personal mission map yet, do so when you get home.)
- 2. Turn an 'Everyday conversation' into a 'Faith conversation' daily Will you commit to turning an everyday conversation into a faith conversation at least once a day with a not-yet-Christian friend or family member. Remember what we have learnt, it is within our power to create opportunities even when they

don't come up naturally, so practice this and put it into action. Also remember that the other person is always in control of the conversation and not everyone will be open all the time, so expect many of these conversations not to go further than your opening comment. However some will do, in which case turn them from a faith conversation into a gospel conversation. As you do this more and more, it will get easier and easier, and increasingly become natural and unthinking. You will feel more relaxed and confident with it. When you have got into a good routine after a couple of months, practice taking it up a gear to two conversations a day, and so on.

As a small group

- 1. Pray through your small group mission map every time you meet As well as praying daily for your own personal mission map, will you commit as a small group to praying together for your group mission map every time you meet?
- 2. Check in on how your sharing conversations have been going every time you meet Finally, will you commit to briefly check in with each other on how your sharing conversations have been going every single time you meet? This is partly for accountability, to support each other. Have we each been trying to turn an everyday conversation into a faith conversation each day? If not, how can we support rather than criticise each other, until we are all doing that. Then over time, how can we agree to take this up to two conversations a day when we are all ready and so on? This is also about learning. How did it go? What was hard? What worked? What did you learn? What might we do differently next time? Finally, it is about encouragement and prayer. Some of these will have turned into full sharing conversations where you managed to talk about the gospel as well. Share these to encourage each other and to be praying for the people involved.

GROUP DISCUSSION 3: HOMEWORK – BUILD IT INTO THE ONGOING LIFE OF YOUR SMALL GROUP (10 MINUTES)

Pause for a moment to discuss this together as a small group. Are you up for this? Will you do these two things each time you meet?

PRAYER, CELEBRATION AND CLOSE (10 MINUTES)

- We are now at the end of the course.
- Well done everyone for all your commitment and hard work.
- Remind everyone of the journey we have been on following the structure of a sharing conversation ...
 - o Theology
 - o Connect
 - o Share
 - o Apologetics (the questions people raise)
 - o Invite
- Open the floor up and invite people to share reflections on the course, encouragements and testimonies.
- Give people one final opportunity to sign up to take other actions with Arise to help put their faith into action. This course has been all about helping us to become more confident in sharing our faith through evangelism. However, Arise is also interested in helping Christians to roll out their faith and the kingdom of God in the other areas where broken relationships need to be restored: discipleship, fighting social injustice, eliminating poverty and restoring the environment. If you are interested, you can sign up to receive just

- one action each week that you can take to help transform our world, one step at a time. This is all free and Arise never asks for money. Just go to www.ariseuk.org/sign-up
- Give out the course notes for this session (or email them to the participants afterwards).
 - (www.ariseuk.org/application/files/9816/7173/1961/Equipped_to_Share_-_Participants_Notes.pdf)
- Ask people to fill out the feedback sheet before they leave. (www.ariseuk.org/application/files/3516/6081/0716/Equipped_to_Share_-__Feedback_Forms.pdf)
- A final closing prayer.

NEXT STEPS AND FOLLOW UP

We have now completed the course. However as we have said throughout, and emphasised at the end of the last session, to make this learning stick, it has to be put into practice and then ideally supported through small groups in an ongoing way. So having run the course in your church, there are a number of things we would urge you to consider ...

REVIEW THE SPACES WE ARE CREATING AND SUPPORTING AS A CHURCH TO INVITE PEOPLE INTO

In the last session we spent some time looking at the local church as a network of spaces. Some good ideas may well have come up about how we make the existing spaces more attractive to invite people into. Some other ideas may have come up about new spaces we need to create. Finally, some members of your church may be keen to lead setting up spaces within the communities that they are particularly targeting for outreach. We would encourage you as a church, and as church leadership in particular, to explore the ideas that came up in the last session. Do consider any changes you might want to make, and new opportunities you might want to open up, in the light of this.

SUPPORT THE SMALL GROUPS

Throughout the course we have tried to embed the learning in the small groups in order to ensure it gets locked in and followed up after the course. In the last session we suggested two simple things small groups can do each time they meet, in order to embed this in their ongoing life in practical ways. As a church, and especially church leadership, we really encourage you to support the small groups as they do this. It may be that your church didn't have small groups before running this course. We hope putting people in groups for the five sessions of the course will have created the nucleus of small groups for your church, and we strongly encourage you to support these groups to continue to meet. It may be that the individuals who came on the course, who weren't in a small group before, will continue going to the small group that has hosted them through the course. Do follow up and help these individuals to become embedded in these groups. Also remember if you have some natural evangelists in your church, do pray and consider whether you should spread these across your small groups to act as catalysts within them. We encourage you to hold regular meetings for your small

group leaders if you aren't doing so already. Perhaps four times a year? These would be a great place to check in with your small group leaders about how this is going and how you can continue to support them. As the groups get more and more comfortable with sharing their faith, we encourage you to set new goals with small group leaders, for example, deciding together when to raise the bar from one conversation to two a day, and so on.

RE-RUN THE COURSE ANNUALLY

As your church begins to grow as a result of running the course, we would encourage you to think about re-running the course annually. This gives people who didn't come along the first time a chance to participate. It also gives new Christians who have since joined a chance to come. It is also a good refresher and encourager for those who did come before, and a second chance if it has become stalled in some small groups.

FURTHER RESOURCES

There are lots of great books and organisations out there that can really help the members of your church to learn more about evangelism and grow even further in sharing their faith with confidence. We have listed a few here; there are of course many more, just search online. We highly encourage you to investigate some of them.

Publications

- Barrett, D. B. & Johnson, T. M., *World Christian Trends*, (Pasadena: William Carey Library, 2001)
- Christian Today, <u>www.christiantoday.com</u>, multiple reports and papers, especially ...
 - Nicky Gumbel: 'People come to church for many reasons, they stay for one – friendship', (Christian Today, 6 May 2014), www.christiantoday.com/article/htb.leadership.conference.2014.people. come.to.church.for.many.reasons.they.stay.for.one.friendship/37220.htm
- Dowley, T. (Ed.), Introduction to the History of Christianity, Second Edition, (Oxford: Lion Books, 2014)
- Frost, M. & Hirsch, A., *The Shaping of Things to Come*, (Grand Rapids: Baker Books, 2013)
- John, J., The Natural Evangelism Course, (Chorleywood: Philo Trust, 2014)
- Johnson, T. M. & Zurlo, G. A., *World Christian Encyclopedia, Third Edition,* (Edinburgh: Edinburgh University Press, 2020)
- Living and Telling course, (Agapé, 2019), <u>www.livingandtelling.org.uk</u>
- Mandryk, J., *Operation World, Seventh Edition,* (Colorado Springs: Biblica, 2010)
- McGinley, J., Mission-Shaped Grace, (East Malling: River Publishing, 2017)
- McNamara, S., Jesus at the Door, (Bloomington: Chose Books, 2020)
- Motivating Mission, (Evangelical Alliance, 2021), <u>www.eauk.org/resources/what-we-offer/reports/motivating-mission?</u>
- Sharing Jesus, (London: HOPE and Share Jesus International, 2014)
- Shelley, B., revised by Hatchett, R. L., *Church History in Plain Language, Fourth Edition*, (Nashville: Thomas Nelson, 2013)
- The Arise Manifesto, especially parts 1 and 2, (London: Arise, 2021), www.ariseuk.org/vision

Organisations

• Agapé (<u>www.agape.org.uk</u>)

- Alpha (<u>www.alpha.orq</u>)
- Arise (<u>www.ariseuk.orq</u>)
- Christianity Explored (<u>www.christianityexplored.org</u>)
- Jesus at the Door (www.jesusatthedoor.com)
- Lifewords (<u>www.lifewords.global</u>)
- Share Jesus International (<u>www.sharejesusinternational.com</u>)
- The 4 Points (<u>www.the4points.com</u>)
- World Evangelical Alliance (<u>www.worldea.org</u>)

STAY IN TOUCH WITH ARISE

We would love to stay in touch with you. We would love to keep praying for you. Let us know how it is going. Let us know if there is any way we can continue to support you. Please do send us the feedback forms and any other feedback about the impact the course has had over time. Now that your church has done the course to help mobilise the church community with one aspect of working to bring in God's kingdom, the sharing of the gospel, we would love to come and speak at your church to explore how we can help mobilise them in other areas as well: discipleship, fighting social injustice, eliminating poverty and restoring the environment. We come to inspire with a bigger picture for change, and then mobilise Christians to deliver that change through small practical steps, similar to the two simple steps we left people with at the end of the Equipped to Share course. We don't overload people and we never ask for money. We are just passionate about seeing the people of God envisioned, mobilised and equipped to transform the world.

Let's go forward together to roll out the kingdom ... Arise!



Two out of every three people in the world don't yet know Jesus. But most of them do know Christians. Christianity is the majority religion in every continent in the world except Asia. Churches exist in every country (though in a few they are underground due to persecution). There are only 19 countries with a Christian population of less than 1%. The professional missionaries have done their job. The church has been planted around the world. Today it is ordinary people like you and me worshipping in ordinary churches around the world, sharing our faith powerfully and effectively with our friends and neighbours that will have the greatest impact for the gospel.

Of those non-Christians who come to a church, an incredible 77% of them come because friends or relatives invited them. Yet so many of us lack confidence, are somewhat embarrassed, and struggle to talk about our faith clearly and boldly with our friends and family. This is why Arise has developed Equipped to Share, a free course of five sessions that you can run in your church. Arise is a global movement, mobilising Christian to transform the world around us through evangelism, discipleship, fighting social injustice, eliminating poverty and restoring the environment. Equipped to Share empowers individual Christians to talk with confidence about their faith, releasing a workforce of millions to evangelise in their daily lives.

